|  | G46EKIS1   | Trial  |       |
|--|--|--|-------|
| 1  | UNITED STATES DISTRICT<br>SOUTHERN DISTRICT OF NE                  |  |       |
| 2  |  |  |       |
| 3  | SEMYON (SAM) KISLIN,   |  |       |
| 4  | Plaintif   | f,   |       |
| 5  | v.   | 14 CV 237  | (PGG) |
| 6  | SIMON DIKKER,  |  |       |
| 7  | Defendar   | ıt.  |       |
| 8  |  | x  |       |
| 9  |  | April 6,   | 2016  |
| 10   |  | 10:29 a.m  |       |
| 11   | Before:  |  |       |
| 12   | HON. PAUL G. GARDEPHE,   |  |       |
|  | 110  | W. IMOD O. OMNODERD                              |       |
| 13   |  | District   | Tudae |
| 13   |  | District   | Judge |
|  | KESTENBAIIM DANNENBERG   | APPEARANCES                                      | Judge |
| 14   | KESTENBAUM, DANNENBERG Attorneys for Plai                          | APPEARANCES & KLEIN, LLP .ntiff                  | Judge |
| 14<br>15   | Attorneys for Plan BY: JEFFREY CRAIG DANN                          | APPEARANCES<br>& KLEIN, LLP<br>.ntiff<br>JENBERG | Judge |
| 14<br>15<br>16   | Attorneys for Plai   | APPEARANCES  & KLEIN, LLP .ntiff JENBERG         | Judge |
| 14<br>15<br>16<br>17                                     | Attorneys for Plais BY: JEFFREY CRAIG DANN ALEXANDER BERKOVICH, ES | APPEARANCES  & KLEIN, LLP .ntiff JENBERG         | Judge |
| 14<br>15<br>16<br>17<br>18                               | Attorneys for Plais BY: JEFFREY CRAIG DANN ALEXANDER BERKOVICH, ES | APPEARANCES  & KLEIN, LLP .ntiff JENBERG         | Judge |
| 14<br>15<br>16<br>17<br>18                               | Attorneys for Plais BY: JEFFREY CRAIG DANN ALEXANDER BERKOVICH, ES | APPEARANCES  & KLEIN, LLP .ntiff JENBERG         | Judge |
| 14<br>15<br>16<br>17<br>18<br>19<br>20                   | Attorneys for Plais BY: JEFFREY CRAIG DANN ALEXANDER BERKOVICH, ES | APPEARANCES  & KLEIN, LLP .ntiff JENBERG         | Judge |
| 14<br>15<br>16<br>17<br>18<br>19<br>20<br>21             | Attorneys for Plais BY: JEFFREY CRAIG DANN ALEXANDER BERKOVICH, ES | APPEARANCES  & KLEIN, LLP .ntiff JENBERG         | Judge |
| 14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22       | Attorneys for Plais BY: JEFFREY CRAIG DANN ALEXANDER BERKOVICH, ES | APPEARANCES  & KLEIN, LLP .ntiff JENBERG         | Judge |
| 14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>23 | Attorneys for Plais BY: JEFFREY CRAIG DANN ALEXANDER BERKOVICH, ES | APPEARANCES  & KLEIN, LLP .ntiff JENBERG         | Judge |

1

(In open court)

2

THE COURT: All right. Mr. Dikker should retake the stand.

3

4

5

You can be seated, Mr. Dikker. Mr. Dikker, you remain under oath.

6

Please proceed.

7

8

MR. DANNENBERG: Your Honor, I'm just going to place the documents up here that I may need to refer to.

9

THE COURT: All right.

10

SIMON DIKKER, resumed.

11

CROSS EXAMINATION

12

BY MR. DANNENBERG:

13

Q. Good morning, Mr. Dikker.

14

A. Good morning.

15

Q. Yesterday in some of the questions and answers there was a reference to the real estate fund Solid-Podmoskovny. Do you

1617

remember that?

18

A. Yes.

19

Q. Is that the same as the name Solid Moscow Region?

20

A. Yes.

correct?

21

Q. Podmoskovny is a Russian word that means "Moscow region,"

22

23

A. Yes, that's correct.

24

Q. So someone might call that real estate fund that we were

25

discussing yesterday Solid-Podmoskovny or Solid Moscow region,

1 | but they would be referring to the same entity, correct?

- A. Yes, that's the same thing.
- Q. But in your declaration, Defendant's Exhibit F, you use those two names interchangeably, without explaining that you were referring to the same entity. I'll give you an example.

At the end of the last sentence of paragraph one, you refer to, quote, a Russian real estate fund, Solid-Podmoskovny, closed quote. And in the beginning of the first sentence of paragraph two, you refer to, quote, the real estate fund Solid Moscow Region, closed quote.

Do you see that?

A. Yes.

2

6

7

8

9

10

11

12

13

14

15

16

17

18

- Q. Do you understand why your failure to use the same name to explain that these two names refer to the same entity could be confusing to someone reading your declaration?
- A. Yes, I understand that.
- Q. And yesterday I asked you whether the Solid-Podmoskovny fund had been created specifically for the buyout transaction involving Mr. Kislin's TRI shares. Do you remember that?
- 20 A. Yes, I remember.
- Q. And did I understand your testimony yesterday correctly
  that Solid-Podmoskovny was the only fund in which TRI had
  invested at that time, at the time of Mr. Kislin's buyout, and
  that the creation of that fund actually had nothing to do with
  the buyout of Mr. Kislin's shares?

1 THE COURT: That's compound.

2 MR. BERKOVICH: Object to the form.

THE COURT: That's compound. It's two questions.

- Q. Is it true that Solid-Podmoskovny was created specifically
- 5 | for the purposes of Mr. Kislin's buyout transaction?
- 6 | A. Yes.

- 7 Q. Isn't it true that you formed the company Lentesco, Ltd., a
- 8 Cyprus corporation, specifically as a depository or holder of
- 9 | TRI's shares in Solid-Podmoskovny?
- 10 A. Yes. That was the initial rationale for that, only for the
- 11 | shares of Solid-Podmoskovny.
- 12 | Q. So because Solid-Podmoskovny was created for the Kislin
- 13 | buyout transaction, the registry of those TRI shares in the
- 14 name of Lentesco was also for the purposes of the Kislin buyout
- 15 | transaction, correct?
- 16 A. At that time, yes.
- 17 | Q. Now, beginning in 2007 and ending in 2008, Mr. Kislin and
- 18 you engaged in discussions for a buyout of Mr. Kislin's
- 19 | ownership interests in TRI; isn't that true?
- 20 A. What time specifically did you mention, those years?
- 21 Q. Sorry. Beginning in 2007 and ending in 2008.
- 22 A. Yes, we did.
- 23 | Q. And isn't it also true that following negotiations over the
- 24 | value of that interest, Mr. Kislin's shares, Mr. Kislin and you
- 25 | ultimately settled on a figure of \$20 million?

- A. Kislin and I did not come to an agreement on a specific amount.
  - Q. I'm going to read to you from the first two sentences of paragraph E, Section 8 of the stipulated facts in the pretrial order. You don't have it in front of you. I'm just going to read it to you because these are facts that have been admitted by both sides.

Following negotiation over the value of that interest, Kislin and Dikker ultimately settled on a figure of \$20 million.

Does that refresh your recollection, sir, that following negotiations over the valuation of Mr. Kislin's interest, you and Mr. Kislin ultimately settled on a figure of \$20 million?

- A. I did not buy the company. I did not buy the shares. I was only looking for a buyer for those shares and, yes, we were looking for a buyer for shares for the amount of 20 million or more.
- Q. That doesn't answer my question, with all due respect. My question is: Isn't it true that following the negotiations of the valuation of Mr. Kislin's interests, you and he ultimately settled on a figure of \$20 million?
- A. Preliminarily, yes.
  - Q. And isn't it also true that Mr. Kislin and you agreed that the \$20 million sum would be paid through TRI's sale of

- interest that TRI owned in a Russian real estate fund known as Solid; in other words, Solid-Podmoskovny?
- A. That's not completely correct, because TRI did not own
  those shares. The shares were actually owned by Lentesco. But
  there was an agreement that Mr. Kislin's share or interest in
- 6 | Solid-Podmoskovny would be sold.

9

10

11

16

17

- 7 Q. Mr. Kislin did not own any share of Solid-Podmoskovny, did 8 he?
  - A. No, he did not own the shares of Solid-Podmoskovny.
  - Q. Prior to this transaction, didn't he own 51 percent of the shares of TRI, and TRI owned 100 percent of the shares of
- 12 | Solid-Podmoskovny, correct?
- A. In principle, yes. Nominally, no, because nominally the shares of Solid-Podmoskovny were held in the name of Lentesco, which was under the complete control of the company, TRI.
  - Q. Okay. So I'll ask you again, that being the case: Isn't it true that Mr. Kislin and you agreed that the \$20 million sum would be paid through the TRI sale through its nominee,
- 19 Lentesco, of an interest that TRI owned in a Russian real 20 estate fund known as Solid-Podmoskovny?
- 21 A. I guess you can say it that way.
- Q. Now, the buyout of Mr. Kislin's shares in the amount of \$20 million was agreed to be effected through the sale to Blagosostoyaniye?
- 25 | THE COURT: Again, I don't want questions that don't

make it clear who is agreeing to what. I tried to communicate yesterday, those types of questions are not useful to me because I have no idea who you're talking about. So when you say it was agreed as a formulation, it's not useful to me. I don't want that formulation used.

MR. DANNENBERG: Understood.

THE COURT: Any agreement you want to ask about begins with questions about who the agreement is between, and then we take it from there.

## BY MR. DANNENBERG:

- Q. The buyout of Mr. Kislin's shares in the amount of \$20 million was understood by you to be -- that it would be effected or effectuated through the sale to Blagosostoyaniye of the shares held by TRI through Lentesco in the
- 15 | Solid-Podmoskovny fund, correct?
- 16 A. With one correction.
- 17 | Q. Correct it.
  - A. Blagosostoyaniye also didn't buy the shares directly; not in its own name, but its own Cyprus subsidiary. I don't recall the name.
    - Q. So let me ask it with that correction to make sure that I understand what you're willing to concede.
    - The buyout of Mr. Kislin's shares in the amount of \$20 million was understood by you to be effectuated through the sale to Blagosostoyaniye's Cyprus subsidiary of the shares held

1 by TRI through Lentesco in Solid-Podmoskovny?

A. Yes.

- 3 Q. So the \$20 million that you and Mr. Kislin agreed to for
- 4 | the buyout of his TRI shares was supposed to be financed
- 5 | through the sale of TRI's Solid-Podmoskovny shares to
- 6 | Blagosostoyaniye's subsidiary for \$20 million; isn't that
- 7 | correct?
- 8 A. Could you repeat that, please.
- 9 Q. The \$20 million that you and Mr. Kislin agreed to for the
- 10 | buyout of his TRI shares was supposed to be financed through
- 11 | the sale of TRI's Solid-Podmoskovny shares to
- 12 | Blagosostoyaniye's Cyprus subsidiary for \$20 million; isn't
- 13 | that correct?
- 14 A. You can probably say it that way. Yes.
- 15 | Q. And isn't it also true that at some point Mr. Kislin,
- 16 | either directly or through a company that he controlled,
- 17 | received at least \$16 million out of that \$20 million buyout
- 18 price?
- 19 A. I think so, yes.
- 20 THE COURT: How do you know that Kislin received
- 21 | \$16 million?
- 22 | THE WITNESS: From Sachkov and Kislin's own words.
- 23 MR. DANNENBERG: I'll also point out, your Honor, that
- 24 | it's one of the stipulated facts which I just quoted from in
- 25 | the question, paragraph 8F.

THE COURT: I'm aware of that, sir. I just want to know the source of the information. That's all. And the stipulation doesn't identify the source of the information. That's why I asked.

## BY MR. DANNENBERG:

- Q. Is it your understanding, Mr. Dikker, that the company through which Mr. Kislin received that sum of at least \$16 million was his Cyprus company, Kominelli?
- A. As far as I know, but I was not involved in the transaction. I wasn't involved in the transaction itself.
- Q. And is it also your understanding that the sum of at least \$16 million that was received by Kominelli was paid by Blagosostoyaniye, either directly or through its subsidiary?
- A. As far as I understand, it was through the subsidiary.
- Q. And as far as you are aware, Blagosostoyaniye's subsidiary paid the full amount of \$20 million that it had agreed to pay and received the full amount of the Solid-Podmoskovny shares that it was supposed to receive? Isn't that correct?

THE COURT: Again, I don't know what as far as you know means. So you're welcome to explore what he knows, but a question that is framed "as far as you know" is not helpful to me, because I don't know how he knows. And it's important that I know how he knows.

MR. DANNENBERG: Understood.

Q. Isn't it your understanding, Mr. Dikker, that

Blagosostoyaniye, either directly or through its subsidiary, paid the full amount of \$20 million that it had agreed to pay and received the full amount of Solid-Podmoskovny shares that it was supposed to receive? Is that your understanding?

A. The fact that the full amount of the shares was received by the subsidiary of Blago in Cyprus, that, I know for certain. I checked that with the registration office. How much money was transferred to Lentesco, how much money was paid by the subsidiary of Blagosostoyaniye, again, that, I only know from the words of Sachkov and Kislin and Demidov.

- Q. Demidov was the principal of Blagosostoyaniye?
- A. At the time he was the vice president.
- Q. And is it your understanding from any source -- and I'll ask you where this understanding came from -- that

  Blagosostoyaniye paid out to some entity or entities the full \$20 million that it had agreed to pay for the TRI shares in
- 18 A. The full amount of what?
- 19 | Q. Twenty million dollars.

Solid-Podmoskovny?

20 A. I don't know.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

Q. You have your declaration in front of you, which is
Defendant's Exhibit F. You say in paragraph 32 of that
declaration, quote, by acquiring the shares — and you had
earlier defined the shares as shares of Solid-Podmoskovny —
Blagosostoyaniye has stepped into Kislin's shoes and became

1 | 51 percent owner of Solid-Podmoskovny.

Do you see that?

A. Yes.

2

- 4 | Q. Again, that's not true, is it? Mr. Kislin never owned
- 5 | 51 percent of Solid-Podmoskovny, did he?
- 6 A. Mr. Kislin was a 51 percent owner of the company, TRI,
- 7 | which controlled 100 percent of the shares of Solid-Podmoskovny
- 8 | through the company Lentesco. And as a result of that, through
- 9 | the transaction Blago received the 51 percent of that.
- 10 | Q. So am I correct that when you used the term "stepped into
- 11 | Kislin's shoes" in paragraph 32 of your declaration, you were
- 12 | referring to the fact that Mr. Kislin had given up 51 percent
- 13 of his ownership of TRI and Blagosostoyaniye had acquired
- 14 | 51 percent of the ownership of Solid-Podmoskovny?
- 15 | A. No. They purchased the shares of Blagosostoyaniye --
- 16 sorry, Blagosostoyaniye purchased the shares of
- 17 | Solid-Podmoskovny directly. They never purchased shares of
- 18 | TRI.
- 19 Q. Let me ask it this way: What did you mean in paragraph 32
- 20 | of your declaration by the phrase "stepped into Kislin's
- 21 | shoes"?
- 22 | A. Only with regards to the shares of the fund Solid Moscow
- 23 region.
- 24 | Q. Solid-Podmoskovny?
- 25 A. Yes. The same.

- Q. Refer to paragraph two of your declaration. You say that
  the reason why only at least \$16 million was transferred to

  Kominelli rather than the full amount of 20 million was because

  Mr. Semernin intervened. Do you remember saying that in
- 5 paragraph two of your declaration?

10

11

12

13

14

15

16

17

18

19

20

21

22

- A. The second paragraph doesn't say anything about 516 million.
- Q. I wasn't suggesting. I was quoting from the agreement.Let me just ask it straight out.

Is the reason why only \$16 million was transferred to Kominelli rather than the full amount of \$20 million that had been agreed to for the Kislin buyout was because Mr. Semernin intervened?

- A. I would say it that way. Not the full amount was transferred; four million less than had been agreed to.
- Q. And the reason why it was 4 million less was because
- Mr. Semernin intervened, correct?
  - A. Clarification. The \$4 million less than agreed upon. I didn't say we agreed to, they agreed to. So \$4 million less than the agreed-upon amount.
  - Q. The reason why the amount that Kominelli received -THE COURT: I'm going to ask a question.
- How do you know that \$4 million of the \$20 million was withheld? How do you know that?
- 25 | THE WITNESS: I don't know what the overall amount

was, whether it was 20 million or 30 million or what it was.

But the conversation, the discussion that \$4 million is going to be deducted, I was involved in that conversation with

- 4 Mr. Kislin, Mr. Semernin and Mr. Demidov.
- Q. You know that the amount was \$20 million. You said it in the last sentence of your paragraph one of your declaration, didn't you?
- A. Yes, I know that information from Kislin and Sachkov, from their own words. I didn't see the transaction itself. That didn't go through any of the accounts that I have control over.

  Again, I know about the \$20 million from the words of Kislin and Sachkov, that that was the amount that had gone through.
- 13 And I've known that from them since 2008.
- Q. It wasn't a coincidence that Blagosostoyaniye agreed to pay

  \$20 million for those Solid-Podmoskovny shares, was it?
  - A. Of course that I understand it wasn't a coincidence.
- 17 | Sachkov and I had worked on that for half a year. I just don't
- 18 know -- I did not see the final amount that was involved in the
- 19 transaction that went through the accounts for the transaction.
- 20 That did not go through any of the accounts that I had control
- 21 over. What I know is -- for certain is that \$4 million were
- 22 withheld from the amount that was transferred by the company
- controlled by Blago to the company that was controlled by
- 24 | Solid-Podmoskovny.

16

25

Pardon, clarification. The company was called Solid

- 1 Management, which was under the control of Semernin, and which
  2 was the managing company of our first TRI fund
- 3 Q. And was it withheld from -- that \$4 million wasn't withheld
- 4 | from Solid-Podmoskovny; it was withheld from Kominelli,
- 5 correct?
- A. That, I don't know. I don't know how it was effectively done, how technically it was done.
- 8 Q. Now, if I understood a portion of your last answer,
- 9 Mr. Semernin was on the board at the management company that
- 10 controlled Solid-Podmoskovny, correct?
- 11 A. Yes. Not only was he on the board of directors; he is
- 12 also -- owned at least 51 percent of the shares of that company
- 13 at that time.

- 14 | Q. Of what company?
  - A. The one that managed the shares of Solid-Podmoskovny.
- 16 Q. And in that position that Mr. Semernin held, was it your
- 17 | understanding that his approval would be required for the sale
- 18 of TRI's Solid-Podmoskovny shares to Blagosostoyaniye?
- 19 A. Yes. It was a large transaction and had to be approved by
- 20 | everyone.
- 21 | Q. And you say in paragraphs 2 and 31 of your declaration that
- 22 | Mr. Semernin refused to give that approval to the sale of TRI's
- 23 | Solid-Podmoskovny shares to Blagosostoyaniye unless either he
- 24 or some company that he controlled received about \$4 million to
- 25 cover what you were calling previous and future obligations.

1 Do you remember that?

MR. BERKOVICH: Objection to form.

THE COURT: What's the basis for your objection?

MR. BERKOVICH: It appears to me that the implication of the question is that somehow there was a payment to be made to Mr. Semernin personally. And there is no basis in anything cited by Mr. Dannenberg to say that, other than paid to the Semernin's company, which is Solid Management, the management company.

THE COURT: All right. Can you amend it to refer to his company?

Q. You say in paragraphs 2 and 31 of your declaration that Mr. Semernin refused to give his approval to the sale of the TRI shares to Blagosostoyaniye unless he or some company that he controlled received about \$4 million to cover what you called previous and future obligations. Is that correct?

MR. BERKOVICH: Same objection, your Honor.

THE COURT: That's not what it says. The objection is sustained.

31 refers to the board of the real estate fund. That's what it says. So if you're going to ask him about that paragraph, that's the language you're going to refer to, which is the basis for his objection. And the objection is sustained.

MR. DANNENBERG: Understood.

1 BY MR. DANNENBERG:

Q. Is it your understanding, Mr. Dikker, that the board of the Solid-Podmoskovny fund refused to give approval to the sale of Mr. Kislin's -- I'm sorry, of TRI's shares in Solid-Podmoskovny to Blagosostoyaniye unless either Mr. Semernin or some company that he was affiliated with received about \$4 million to cover previous and future obligations?

MR. BERKOVICH: Same objection, your Honor. There's an implication that somehow Mr. Semernin would be receiving the funds.

MR. DANNENBERG: I just asked if that's an understanding.

THE COURT: I'll overrule that objection.

You may answer the question.

A. Yes, with two small corrections. First of all, not to Mr. Semernin but to the company that had previously managed our fund. And also -- our first fund, who had managed our first fund.

And also, secondly, it wasn't the board of directors of Solid-Podmoskovny but of the Solid Management company.

Q. Okay. But you do know that Mr. Semernin himself threatened to block the transaction for the buyout of Mr. Kislin's TRI shares and the transfer of TRI's Solid-Podmoskovny shares unless he, Semernin, got paid \$4 million? Isn't that true?

A. I don't -- there was never any conversation about him

personally receiving it.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

17

19

21

22

23

24

THE COURT: What was the name of the -- you said that the money that Semernin wanted would go to the company that managed the first fund. What's the first fund?

THE WITNESS: The name of the fund I remember, the name of the fund was Boyarkino Invest. Unfortunately I don't recall the name of the management company. A lot of the names are so similar to each other that I don't recall.

THE COURT: And who owned that Boyarkino Invest fund? THE WITNESS: Boyarkino Invest was the first fund

management or organized by the management company of Semernin.

created by the company, TRI, which was created by the

Sachkov was the administrator. And they're also the ones who

found a buyer for the shares, under the requirements not only

of TRI -- I'm sorry, the assurance not only of TRI, but he also

requested personal quarantee from myself and from Sam, personal 16

quarantees from myself and Sam that we were going to continue to pay a high interest, rather high dividends every year, 18

14 percent. That is that document that Sam referred to

20 yesterday when he talked about the document from 2005.

Starting in the second half of 2006, for a series of reasons we could no longer pay those dividends. So Semernin used the opportunity when his approval was required for the sale of Solid-Podmoskovny. And he demanded that all of the unpaid dividends for the previous fund, the previous

transaction, be paid out, as well as the payment of dividends a year and -- for the following year. That's how the amount \$4 million came about.

THE COURT: You said that Semernin and Sachkov found a buyer for shares. Was the shares in the Boyarkino Invest fund?

THE WITNESS: Yes, that's absolutely correct.

THE COURT: And as a result of them finding the buyer, did TRI have an obligation to Semernin and Sachkov?

THE WITNESS: In reality it wasn't to Semernin and Sachkov. It was to the buyer who was buying the shares. But everything passed through the management company.

THE COURT: And is that where the obligation arose to pay the 14 percent dividend?

THE WITNESS: It wasn't because of that, but it was because it was the first time we were selling the shares. And we agreed to a percentage that was too high. Sorry, we agreed to a price for the shares that was too high. If we had received an amount that was half of what we did, we could have easily — we could have easily paid out the 14 percent on that amount. But because we received a fairly large sum for that first fund, we couldn't. It was our business mistake.

THE COURT: All right, Mr. Dannenberg.

BY MR. DANNENBERG:

Q. Mr. Dikker, do you remember being deposed in my office, attending a deposition in my office on June 26, 2015?

1 | A. Yes.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

20

21

22

23

24

- Q. And following the deposition I sent a transcript to your attorney, Mr. Berkovich, so you'd have an opportunity to review it sometime between then and now. Have you had an opportunity to review it?
- A. Yes, of course. I reviewed them.
- Q. Do you remember being asked the following question and giving the following answer?

THE COURT: Page?

MR. DANNENBERG: Page 88, line 22.

"Q The last thing you said, if I understood you correctly, was that Mr. Semernin threatened to block this transaction that was supposed to be used to fund the buyout of Mr. Kislin's TRI shares unless he got paid \$4 million. Did I get that correct?

"A He didn't just say it. That was his condition."

Yes or no, Mr. Dikker: Do you remember being asked that question and giving that answer?

- A. Yes. Yes. Yes.
- 19 | Q. Is it now your testimony that that answer was false?
  - A. No. I'm simply giving a fuller explanation.

MR. DANNENBERG: Your Honor, we've reached a point where I think there was some considerable confusion yesterday -- maybe there still is -- regarding these transactions or transfers that were going on.

I've prepared a visual aid that I've marked as

Plaintiff's Exhibit 12, just for identification. May I hand a copy to the Court and to the witness --

THE COURT: Yes.

MR. DANNENBERG: -- so I can ask some questions?

THE COURT: Yes.

MR. BERKOVICH: Your Honor, I haven't had a chance to review it.

MR. DANNENBERG: I submitted it last night.

I'm going to hand it -- I'm going to ask some questions. It's just for identification. I'm not offering it into evidence. I'm just using it to be able to illustrate questions I'm trying to get answers to.

MR. BERKOVICH: No objection, your Honor.

## BY MR. DANNENBERG:

Q. I prepared a list of six transactions, six transfers, that I think came either from your testimony yesterday or from your declaration, Plaintiff's Exhibit F. But I'd like to go through each of them with you to make sure that I have my information correct.

Transfer number one is from Brunlow -- Mr. Kislin -- to OptTorgLider -- that's your company -- and Interprogress -- that's Parilis's company -- for the transfer of 51 percent of the TRI shares.

That's a transfer that really took place in 2008, correct?

- A. That transaction absolutely -- transfer did happen, but that wasn't the first transfer.
- 3 Q. Just bear with me. Let me ask the questions my own way,
- 4 | all right, Mr. Dikker?
- A. It's just that you said transfer number one. That's why I was saying it.

certain chronological order. It's just the way I listed them.

- 7 Q. I'm not suggesting that these transfers happened in a
- 9 | All right?
- 10 | A. Okay.

- 11 Q. Transfer number two on my list was from OptTorgLider, your
- 12 company, and Interprogress, Parilis's company, to Brunlow,
- 13 Mr. Kislin, of what you called yesterday a nominal amount. Do
- 14 | you remember that?
- 15 A. I got a little confused. So from the company OptTorgLider
- 16 and Interprogress to the Brunlow, correct?
- 17 | Q. Yes.
- 18 A. Yes, that happened.
- 19 | Q. Okay. And that really happened in 2008, too, right?
- 20 A. Yes.
- 21 | Q. And, in fact, yesterday you mentioned that those transfers,
- 22 | number one and two on my list, were pursuant to a written
- 23 agreement that you said was made between the transferring
- 24 parties back and forth, correct?
- 25 A. Yes, that's correct.

Q. So there was a written agreement that nobody has produced in this case that said, in effect, that in exchange for Mr. Kislin through his company transferring 51 percent ownership of TRI to you and Mr. Parilis through your companies, you and Mr. Parilis would pay a nominal amount to Mr. Kislin and his company?

A. Yes.

- Q. Transfer number three on my list was from TRI through its depository, Lentesco, to Kominelli of the Solid-Podmoskovny shares. That's a transfer that you said yesterday took place sometime in 2008 also, correct?
- A. Not sometime in 2008. That was actually the first transfer that took place. And I am 100 percent completely sure that those shares were transferred to Kominelli. So in the registration, the name of the holder of those shares was changed from Lentesco to Kominelli. That, I'm 100 percent sure of. That was the requirement from Sachkov in order to facilitate the transfer of funds sorry, to execute the transfer of funds.
- O. What transfer of funds?
- A. The funds that Blagosostoyaniye was going to pay through its company, to Kominelli.

THE COURT: And when did this happen, this transfer?

THE WITNESS: I can't tell you the exact date but it was end of March, beginning of April, 2008.

I don't know if the shares were actually transferred to Kominelli or whether Kominelli allowed the -- there's a holding company, registration company -- whether those shares were just held in its name at that registration company. That I don't know. But the fact that 51 percent of them were transferred, were assigned to the name of Kominelli, that, I can tell you for certain.

So in response to your question, yes, that transaction did happen.

- Q. That transaction, transfer number three on my list, was that done pursuant to a written contract that you are knowledgable about?
- A. This transaction was pursuant to a written agreement, but it was a written agreement that was done in Cyprus, according to their regulations. So it was a fairly simple page.

THE COURT: And who were the signatories to that agreement?

THE WITNESS: I think on the part of Kominelli, the signatory was Levkovsky. Who was the signatory from the other side, I don't remember. It's a very simple agreement. Because at the time in Cyprus, the shares of Russian real estate funds could be transferred without taxation. It was a special agreement, treaty between Cyprus and Russia about dual taxation.

Q. Mr. Dikker, this written agreement that you just referred

to, I'm not asking who -- I don't think the judge was asking
who the signers were. Who were the parties to the agreement?

- 3 A. From our side, from the side of TRI, it was Lentesco. From
- 4 one side, one party was Lentesco. And the other side I think
- 5 | it was Kominelli. The other party I believe was Kominelli.
- 6 | Sachkov was the one who was organizing all of the agreements at
- 7 | the time and receiving all of the documents. He was the one
- 8 who was signing everything.
- 9 | Q. Now, in your previous answer, if I understood the
- 10 | translation correctly, you said Levkovsky signed for Kominelli?
- 11 | That's not true, is it?
- 12 A. It was -- Kominelli was the one at the time who signed -- I
- don't remember if he was there, but if it was him, if he was
- 14 | there, then he is the one who had the right to sign all the
- 15 documents at the time. I'm sorry. I meant not Kominelli; I
- 16 meant Lentesco, on behalf of Lentesco.
- 17 Q. Levkovsky was the financial director at TRI, right?
- 18 A. Nominally.
- 19 | Q. So that's why he would sign for Lentesco, correct?
- 20 A. Yes. He was authorized to sign for TRI, Lentesco.
- 21 THE COURT: I want to make sure I understand exactly
- 22 | what was provided by Lentesco to Kominelli.
- 23 MR. DANNENBERG: Can I clarify, your Honor.
- 24 THE COURT: Sure.
- 25 | Q. In that written agreement, Lentesco -- correct me if I'm

wrong -- was agreeing to transfer the Solid-Podmoskovny shares to Kominelli, yes?

- A. I believe so. The Cypriot agreements are very simple. So it would have been something like either selling the shares for sum of, what, \$10 or something, or simply signing the shares over.
- Q. Well, you anticipated my next question, because -THE COURT: I have a question.

So I still want to understand. I understand that these are TRI shares in Solid-Podmoskovny. I understand that. What is the relationship between that amount of shares and Kislin's interest in TRI?

THE WITNESS: It was a direct one-to-one correlation.

51 percent of the shares of the fund Solid-Podmoskovny were
transferred to the company under the control of Kislin. I'll
explain why. If we had sold it from Kominelli, then the amount
of the funds would have had to be split equally between all the
shareholders; in other words — or accordingly between all the
shareholders. In other words, Kislin would have received
51 percent of the sale, and then OptTorgLider and Interprogress
would have received the other 49 percent of the shares.

We decided to split the shares in order for Kislin to receive the full hundred percent of the funds for the sale of the shares.

MR. BERKOVICH: Your Honor, the witness again

misspoke. He was referring to Kominelli. I think he meant Lentesco.

My understanding of this, as he did with the other reference to Mr. Levkovsky, I think he's maybe a little tired so he's using the wrong names. I mean, you can clarify that with the witness.

THE COURT: Well, just for my purposes, what I'm trying to understand, and I think this is correct, is that Mr. Kislin's 51 percent interest in TRI is equivalent to the shares of Solid-Podmoskovny that were transferred to Lentesco and ultimately Kominelli. And that everyone agrees on that?

THE WITNESS: Yes, that's correct.

THE COURT: You agree with that, right, Mr. Dannenberg?

MR. DANNENBERG: I believe I do, your Honor.

I think that it relates back -- I think the witness actually put it in a way that I was more comfortable with earlier, when he said that the transfer of the Solid-Podmoskovny shares and the sale of Blagosostoyaniye was used to finance the buyout of Mr. Kislin's shares.

THE COURT: That's a different issue. I'm just trying to understand what those shares in Solid-Podmoskovny represent.

And I understand them to be equivalent to Mr. Kislin's

51 percent interest in TRI.

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

MR. DANNENBERG: You mean in value?

1 THE COURT: Yes.

2 MR. DANNENBERG: Yes, I agree.

3 | THE COURT: All right. Why don't we take a

five-minute break, okay?

(Recess)

THE COURT: Go ahead, Mr. Dannenberg.

## BY MR. DANNENBERG:

4

5

6

7

- Q. Where we left off, Mr. Dikker, was transfer number three.
- 9 And correct me if I'm wrong, but I think that you identified an
- 10 | additional transfer that's not shown on my list here,
- 11 | Plaintiff's Exhibit 12 for identification, which was a transfer
- 12 | back from Kominelli to Lentesco of what you called a nominal
- amount; I think you said \$10. Do you remember that?
- 14 A. I remember saying that, but I'm really not certain about
- 15 | that. I don't know what the structure was of the transaction
- 16 between Lentesco and Kominelli or Lentesco and whatever company
- 17 | Kominelli may have used. So I'm really not certain of the
- 18 mechanics of that transaction.
- 19 | Q. Fair enough. But it is your understanding that the
- 20 consideration paid for the transfer of those Solid-Podmoskovny
- 21 shares shown in transfer number three was a nominal amount,
- 22 | correct?
- 23 A. If there was any amount, it was a very small, nominal
- 24 | amount.
- 25 Q. So I'll call that transfer 3.1, because it goes with

transfer number 3, okay? And transfers 3 and 3.1 were the ones
that were reflected in that written agreement that you

- 3 referenced just before the break, correct?
- 4 A. Yes.
- 5 | Q. That was an agreement between Lentesco and Kominelli?
- 6 A. It was definitely Lentesco. Kominelli may have used
- 7 another registered holder instead of itself. So I'm not sure.
- 8 | I think that was probably the case, because I don't think
- 9 | Kominelli had the authorization to hold these shares. But I
- 10 know for certain that the shares were reregistered in the name
- 11 of Kominelli.
- 12 | Q. So can we say that the agreement that we were just talking
- 13 about was between Lentesco and either Kominelli or some company
- 14 | on its behalf?
- 15 | A. Yes.
- 16 | Q. And that agreement -- in other words, in effect, transfers
- 17 | 3 and 3.1 -- were done in order to facilitate the next transfer
- 18 on my list, number 4, the same Solid-Podmoskovny shares that
- 19 | Kominelli had just received from Lentesco being transferred to
- 20 | Blagosostoyaniye, correct?
- 21 | A. Yes.
- 22 | Q. So TRI's Solid-Podmoskovny shares were reregistered in the
- 23 | name of Kominelli, or some company on its behalf, as transfer
- 24 | number three; and then those shares were again reregistered in
- 25 the name of -- from the name of Kominelli, or some company on

its behalf, to Blagosostoyaniye, and that's transfer number
four?

- A. Not completely. Again, it wasn't Blagosostoyaniye. It was a company that was acting on behalf of Blagosostoyaniye. And the second part is logically this transaction should have occurred, but I was not involved in any way in the transaction from this part on.
- Q. But you refereed yesterday to having knowledge of a written agreement between let's say Kominelli or some company acting on its behalf and Blagosostoyaniye or some company acting on its behalf?
- 12 A. Yes, there was.

- Q. What is the basis of your understanding that there was such a written agreement?
  - A. At one point Sachkov had to clarify something in that agreement with me. I don't remember what exactly it was, but he had checked something with me in that agreement. It was a very simple agreement. It was a very simple agreement. And at that time -- I don't remember what the amount in the agreement was, but it wasn't the final amount. It wasn't the final agreement for the transaction.
- Q. The final agreement and the final amount was the 23 20 million, correct?
- A. Again, I can't confirm anything about the final amount.
- 25 All I can say about that was from the words of other

individuals. When we started negotiating, we had actually started from 30 million, not even 20 million. And at one point Sam said, this is not your money. You don't have to be involved. And the only thing I was keeping an eye on was the \$4 million that was supposed to go to Semernin. And even that was really discussed later on without me, without my participation. All of the details of these transactions, these following transactions, were done without my participation.

Q. Well, Mr. Dikker, you acknowledged earlier today that the purpose of the sale of the Podmoskovny shares to Blagosostoyaniye was to finance the buyout of Mr. Kislin's TRI shares. Do you remember that?

A. Yes, of course.

THE COURT: Who told you that the final amount was \$20 million?

THE WITNESS: No one told me about the final amount of \$20 million. The final amount I was told about was \$16 million. The \$20 million was mentioned by Sam and by Sachkov when they said that they had agreed to \$20 million. And that was before Semernin got involved.

Q. You and Mr. Kislin were discussing --

THE COURT: Sorry. Who told you that the final amount was 16 million?

THE WITNESS: Sachkov and Kislin.

THE COURT: Okay. Go ahead, Mr. Dannenberg.

- Q. Sachkov and Kislin never told you the final amount was

  16 million; they told you that the final amount that was paid

  was 16 million. Isn't that true?
- A. The amount paid out was 16 million. That's the final amount.
  - Q. That's the final amount that was paid. But you know that it wasn't the final amount that was agreed, because Mr. Kislin was still demanding another \$4 million after that. Isn't that true?
  - A. At the time that the transaction actually went through,
    Mr. Kislin did not -- wasn't demanding anything. He spoke a
    lot about that 4 million, but he's the one who personally
    negotiated with Semernin, Sachkov and Demidov about how the
    transaction was actually going to go through. I know that they
    weren't able to resolve -- that they weren't able to negotiate
    down with Semernin. Semernin started out by demanding 4
    million and that's where it ended up. Sam started complaining
    about his money once the transaction actually went through.
    And that was literally the next day. He started complaining
    about the \$4 million after the transaction went through.
  - Q. You're talking about whether Mr. Kislin had prior knowledge of the fact that Semernin was going to grab that \$4 million, right?
- MR. BERKOVICH: Objection to form.
- 25 THE COURT: Sustained.

- Q. In the answer you just gave, you were referring to the fact that Mr. Kislin, to your knowledge, knew that Mr. Semernin was going to get \$4 million out of the Blagosostoyaniye funds, correct?
  - A. Of course he knew it. Absolutely. And he confirmed the transaction.
  - Q. I'm saying, I accept the fact that you believe that to be true, although you heard from him that he does not believe it to be true. There's a dispute there. That's fine. I'm not talking about that.

What I'm saying is that you and Mr. Kislin settled on a buyout price for his TRI shares of \$20 million, correct?

A. I would like to repeat, that's not completely the case. I was not buying a share from Kislin for \$20 million. I found a buyer for him. And we brought a buyer to him for -- myself and Sachkov brought him a buyer, who at that time agreed -- was willing to pay him \$20 million.

Q. You didn't find a buyer for Mr. Kislin's shares of TRI; you've already conceded in transfer number one that the --

THE COURT: Well, that's just an argument. So we're not here for argument. We're here to ask questions and get answers.

Q. Mr. Dikker, I'm reading to you from the second sentence of paragraph E of Section 8 of the stipulated facts in this case that both sides have agreed to: Following negotiation over the

valuation of that interest, Dikker and Kislin ultimately settled on a figure of \$20 million.

Does that refresh your recollection that you and Mr. Kislin ultimately settled on a figure of \$20 million for the buyout of the shares?

INTERPRETER: Sorry. Could you repeat what section, E of paragraph?

MR. DANNENBERG: It's not in front of you. I'm reading it word for word.

INTERPRETER: Could you repeat that, please.

MR. DANNENBERG: I'm reading to you from paragraph 8E of the stipulated facts that both sides have agreed to: Quote, following negotiation over the valuation of that interest, Kislin and Dikker ultimately settled on a figure of \$20 million, closed quote.

So is it fair to say that you and Mr. Kislin agreed that the value of the shares of TRI that he was giving up was \$20 million?

- A. No, I don't agree.
- Q. And isn't it also true that although transfer number one we agreed shows that the actual acquirer of Mr. Kislin's

  51 percent shares of TRI was you and Mr. Parilis through your company, that transfer was going to be paid for through the sale by TRI of the Solid-Podmoskovny shares to

  Blagosostoyaniye?

1 A. I didn't understand the question.

- Q. Am I correct -- withdrawn.
- Isn't it true that in exchange for Mr. Kislin transferring his TRI shares to you and Mr. Parilis through your companies, he was expecting to get \$20 million?

THE COURT: Sustained.

- Q. Isn't it true, Mr. Dikker, that in exchange for Mr. Kislin's transfer of shares to you and Mr. Parilis through your companies, you had agreed to get him \$20 million, although that 20 million was not going to come from you?
- A. No.

- Q. The only way that you were going to be able to finance the buyout of Mr. Kislin's 51 percent shares was by selling the Solid-Podmoskovny shares to Blagosostoyaniye; isn't that true?
- 15 | A. No.
  - Q. And, in fact, had you not sold those shares, had you not entered into that buyout agreement with Mr. Kislin, there never would have been any reason to have the sale of Solid-Podmoskovny shares to Blagosostoyaniye?
    - A. This is so confusing. This is why I asked you to list these transactions in chronological order.

This was the situation: Mr. Kislin, after receiving \$16 million, came in the next day to the office. And only at that point did he sign the agreement to transfer the 51 percent of the TRI shares, which shows that at the time he was

1 satisfied with that amount.

As soon as he sold us the TRI shares, that very same day he started talking about the \$4 million. Yes, that's true. That was a separate conversation that we were discussing and agreeing to certain things. But that's how it happened chronologically. First, he got the \$16 million, and then he signed it.

Q. Well, you knew when he asked you for that \$4 million that he was talking about the 4 million that Semernin had gotten out of the Blagosostoyaniye money, correct?

MR. BERKOVICH: Objection to form, your Honor.

THE COURT: Wait. Sustained.

- Q. Was it your understanding, Mr. Dikker, that when Mr. Kislin was referring to that \$4 million the next day, he was talking about the fact that he believed that he had gotten \$4 million less than he thought he was entitled to out of the sale of his TRI shares?
- A. Yes. According to his words, he received \$4 million less from the transaction than he had anticipated. But he had confirmed the transaction of the \$16 million.
- Q. You understood that he had already consented to Semernin's getting \$4 million out of the Blagosostoyaniye money; that's what you said, right?
- A. That was the only way -- that was the only option he had.

  Yes, he agreed to it.

Q. But you also understood that he wasn't relinquishing his right to get the balance of the 20 million -- in other words, that \$4 million -- ultimately for the sale of his TRI shares,

4 | correct?

10

11

12

13

14

15

16

17

18

19

20

21

22

- 5 A. I don't know that.
- Q. And, in fact, you understood that that's why the very next day Mr. Kislin was saying, I'm still owed \$4 million, isn't that right?
- 9 A. No, that's not correct.
  - Q. All right. Let me go back to my list here, Plaintiff's Exhibit 12 for identification.

You said there was a written agreement that reflected transfers 1 and 2. You said that there was a written agreement that reflected transfers 3 and what we've identified as 3.1. However, we don't have a copy of that written agreement, and you haven't produced it at trial, have you?

- A. Yes, that's correct.
- Q. And you said that there was a written agreement between

  Kominelli or some company on its behalf and Blagosostoyaniye or

  some company on its behalf, but although you might have been

  shown a copy of it by Sachkov, you never had a copy of it,

  correct?
- 23 A. I wasn't a party to the agreement, so, no, I never had it.
- Q. But you do know, or at least it is your understanding, that transfer number 4 happened, correct?

- 1 A. Both sides confirmed it.
- 2 Q. And it was your understanding that transfers numbers 5 and
- 3 6 also happened, correct?
- 4 A. They were also confirmed by all the parties, yes.
- 5 | Q. When you say "all the parties," who are you talking about?
- 6 A. Transfer number 5 was confirmed by Kislin, Sachkov and
- 7 Demidov. Transfer number 6 was confirmed by Sachkov and
- 8 | Semernin.
- 9 Q. So transfer number 5 was the transfer of the 16 million
- 10 | from Blagosostoyaniye to Kominelli, correct?
- 11 A. Money belonging to Blagosostoyaniye through their entities
- 12 | to Kominelli.
- 13 | Q. And transfer number 6 was the transfer of about \$4 million
- 14 | from Blagosostoyaniye or some company on its behalf to Semernin
- or some company with which he was connected?
- 16 A. I'm sorry, but I think transfer number 6, I think there
- 17 | should be some sort of a correction to that. Blagosostoyaniye
- 18 | could not have transferred funds through Semernin's company.
- 19 | Even their representative company could not have. I don't know
- 20 how that was actually performed.
- 21 | Q. Do you know who or what company transferred \$4 million
- 22 | approximately to either Semernin or some company he was
- 23 affiliated with?
- 24 A. Well, like I said, I don't know what the company was that
- 25 | actually performed that transfer. I know that this was either

Sachkov or people on his behalf. I'm just telling you that it couldn't have been Blagosostoyaniye themselves because

Blagosostoyaniye had no interaction or no legal agreement with

- Q. Did Sachkov or some people on his behalf have -- withdrawn.
- Whatever the entity was that transferred the 4 million to Semernin or some company that he was affiliated with, those funds, as far as you know, originated from Blagosostoyaniye or some company on its behalf, correct?
- A. That's my understanding, yes.

Semernin.

- Q. Am I correct that there was no written agreement between you and Mr. Kislin, or you and Mr. Parilis and Mr. Kislin, for the payment of \$20 million to Mr. Kislin in exchange for his 51 percent TRI ownership?
- A. No, there was no agreement.
  - Q. But you do know from your conversations with Mr. Kislin during the negotiation for his buyout that he was expecting to receive \$20 million in exchange for the transfer of his TRI ownership ultimately?
- A. At the time that the buyer first was found, at the time that Blago first got involved, that \$20 million was the amount that was discussed.
- Q. You keep referring to Blagosostoyaniye as the buyer, but Blagosostoyaniye was the buyer of the Solid-Podmoskovny shares, correct?

- 1 A. Yes, that's correct.
- 2 Q. So Blagosostoyaniye was not the purchaser of Mr. Kislin's
- 3 | 51 percent ownership of TRI, was it?
- 4 A. Yes, that's correct.
- 5 Q. You and Mr. Parilis from your companies were the purchasers
- of Mr. Kislin's 51 percent ownership of TRI, correct?
- 7 A. Yes, that's correct.
- 8 | Q. And the sale of the Solid-Podmoskovny from TRI through
- 9 | Lentesco to Kominelli and then to Blagosostoyaniye was done
- 10 | just to facilitate the sale of -- the purchase by you and
- 11 Mr. Parilis of Mr. Kislin's 51 percent ownership, correct?
- 12 A. No, that's not correct. If you want to know, I can clarify
- 13 | it.
- 14 Q. Go ahead.
- 15 A. After the fact that -- well, the 51 percent of the shares
- of Solid-Podmoskovny were transferred to the structure that
- 17 belonged to Mr. Kislin or Mr. Sachkov under the power of
- 18 attorney of Mr. Kislin, the company TRI was left only with
- 19 shares that had been -- that had belonged to OptTorgLider and
- 20 Interprogress. Because there were agreements on projects that
- 21 | had nothing to do with the transaction, the sale to Blago, the
- 22 | restructuring or the splitting-up with Mr. Kislin was going to
- 23 | be done project by project. So TRI was left only with the
- 24 | shares of Solid-Podmoskovny, which belonged to OptTorgLider and
- 25 | Interprogress. That was a purely technical transaction. We

didn't even have to pay the nominal amount for that. Okay,
that's it.

Q. Mr. Dikker, you're talking about the technical aspects of various agreements that were being made more or less around the same time. But my question is more broad than that, so let me ask it a different way.

You've identified three written contracts. The first one is reflecting my transfers 1 and 2 on Exhibit 12. The second is identified in transfers 3 and what we've identified as 3.1. And the third is between Blagosostoyaniye or some company on its behalf and Kominelli or some company on its behalf.

Those three written agreements were all put together for the sole purpose of facilitating the buyout by you and Mr. Parilis of Mr. Kislin's 51 percent ownership; is that correct?

A. No.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

- Q. I'm going to refer back to your affidavit or your declaration, Defendant's Exhibit 7.
- 20 | THE COURT: That's Defendant's Exhibit F.
- 21 MR. DANNENBERG: I'm sorry, Defendant's Exhibit F.
  22 Thank you.
- Q. In paragraph five, which starts at the bottom of page two,
  you refer to a document called first memorandum of

25 understanding. Do you see that?

- 1 | A. Yes.
- 2 Q. But you didn't produce any such document during the
- 3 pretrial discovery in this case, and you haven't produced it at
- 4 | trial, have you?
- 5 A. No, I did not provide it. Unfortunately, I do not have a
- 6 | copy.
- 7 | Q. Nor do you have a copy of the second memorandum of
- 8 understanding, which is referred to in paragraph 6. And you
- 9 | haven't produced that in this case, have you?
- 10 A. Correct. I did not provide that either, again, for the
- 11 same reason.
- 12 | Q. Bear with me for a second. When Mr. Kislin came to you the
- 13 day after these various transactions were completed and
- demanded payment of \$4 million, an additional \$4 million, you
- 15 understood that was the same \$4 million that had been diverted
- 16 to Mr. Semernin, correct?
- 17 | A. Yes. He was talking specifically about those funds.
- 18 Q. And those conversations between you and Mr. Kislin over the
- 19 payment of an additional \$4 million continued for some period
- 20 of time, correct?
- 21 | A. Yes.
- 22 | Q. And at some point those discussions evolved into the idea
- 23 | of transferring to Mr. Kislin additional shares that TRI owned
- 24 | in Solid-Podmoskovny, correct?
- 25 A. No.

- Q. Do you deny that you and Mr. Kislin ever discussed transferring to him or some company that he was affiliated with 254,556 shares of Solid-Podmoskovny?
- A. I'm not denying that there was a conversation about this.

  Your question was different. Your question was that we were

  discussing the amount -- well, it started out with -- my

  position was that this was a business expense and it should be

  treated as such.
  - Q. What was a business expense?
- 10 A. The 4 million.

- Q. And how were you suggesting you have to treat it?
  - A. My position was that the business paid this; that this was something that was paid and that Kislin agreed to it, to the smaller amount. And that was his issue. This wasn't money, as Mr. Kislin had stated yesterday, that I had somehow stolen from his account or something like that. This wasn't money that I received in exchange for some sort of additional assets or shares that I sold to Mr. Semernin or anything like that. This was real money that had to be paid from the business that we had received real profit from before.
  - Q. Nevertheless, Mr. Dikker, at some point in time you and Mr. Kislin discussed the concept of transferring to him 254,556 shares of Solid-Podmoskovny owned by TRI?
- A. You're pulling out pieces from the middle from different parts. Yes. If you want to know whether that was ever

discussed, yes. The answer is yes. But you're not going through this in a chronological manner.

- Q. I'll accept your criticism of my question.
- But the answer is yes, at some point you had that discussion?
- A. Yes, at some point that was discussed.
  - Q. And the reason why that figure, 254,556, was chosen was because it was a valuation at that point of Solid-Podmoskovny shares at \$4 million, correct?
- 10 A. Not really. If you want, I can explain.
- 11 Q. Go ahead.

other fund.

3

4

5

6

7

8

9

12

13

14

15

16

- A. This amount of 254,000 shares appeared prior to the crisis; after the transaction, Blagosostoyaniye, but prior to the crisis. And it was related not to the Solid fund but to the Boyarkino Invest fund. Subsequently, when we were rewriting the agreements, that number just went from the one fund to the
- 18 | Q. When you were rewriting what agreements?
- A. I pointed it out here. We wrote the agreements four times, or rather, three times. There was the original agreement, and then there were three rewrites of that agreement.
- Q. You're talking about the memoranda of understanding that are referred to in paragraphs five, six and nine of the
- 24 | declaration?
- 25 A. Yes.

And is it your testimony that those three memoranda of 1 understandings were each done at different times in order to 2 3 figure out a way to get Mr. Kislin to be satisfied that he was 4 getting everything that he was entitled to under the original 5 buyout agreement of his shares? 6 MR. BERKOVICH: Objection to form. 7 THE COURT: Sustained. We're going to break for lunch at this point. We'll 8 9 resume at 2:15. 10 Mr. Dannenberg, how much longer do you expect? 11 MR. DANNENBERG: I really thought we'd be done by now, 12 your Honor, so my predictions have not been good. 13 certainly less than an hour. 14 THE COURT: Mr. Berkovich, do you expect --15 MR. BERKOVICH: My redirect should not take more than 16 15 minutes, your Honor. 17 THE COURT: Okay. 18 MR. BERKOVICH: May I mention other things that we may 19 be doing in terms of the time management? 20 From my point of view, the only thing that I would 21 like to introduce is what was done by Mr. Dannenberg yesterday, 22 to introduce some pages to depositions of Mr. Kislin. 23 Mr. Dannenberg may have some objections.

And the rest of it is up to your Honor, whether you want closing statements or they should be done in writing, etc.

24

Obviously it's your Honor's decision in terms of the time management. THE COURT: All right. We'll resume at 2:15. (Luncheon adjournment) 

1 AFTERNOON SESSION

2

2:31 p.m.

3

THE COURT: Mr. Dikker, can you take the stand.

4

You may proceed, Mr. Dannenberg.

5

MR. DANNENBERG: Thank you.

6

#### BY MR. DANNENBERG:

understanding.

7

Q. We left off before lunch, Mr. Dikker, with the reference to

8

paragraphs five, six and nine of your declaration, Defendant's

9

Exhibit F. In particular, you were referenced to what is

10

characterized as a first memorandum of understanding, a second  $% \left( 1\right) =\left( 1\right) \left( 1$ 

11

 $\ensuremath{\mathsf{memorandum}}$  of understanding and a third  $\ensuremath{\mathsf{memorandum}}$  of

12

The third memorandum of understanding, you indicated

14

13

that paragraph nine was actually reflected in two separate

15

documents, which are the documents, or at least the Russian

16

versions of documents, that were marked as Plaintiff's

17

Exhibits 3 and 4 in evidence, correct?

18

A. Yes.

1920

Q. Those two documents were furnished by Mr. Kislin during the course of pretrial discovery in this case. Do you recall that?

21

A. Yes.

22

Q. You yourself do not have copies, nor have you produced

23

copies in this case, of any one of the three memoranda of

24

understandings that were reflected in paragraphs five, six and

25

nine of your declaration?

- 1 A. I don't have them.
- 2 | Q. But you indicated, correct me if I'm wrong, before the
- 3 | lunch break that all three of these memoranda of understanding
- 4 were prepared sometime after the transactions that were
- 5 | reflected on those list of transfers in my Plaintiff's
- 6 Exhibit 12 for identification?
- 7 A. Yes.
- 8 | Q. And each of the memoranda of understanding was a document
- 9 | that was signed by you and Mr. Kislin and nobody else, correct?
- 10 | A. Yes.
- 11 | Q. We have a third from Plaintiff's Exhibits 3 and 4. But can
- 12 | you approximate when the first memorandum of understanding and
- 13 | the second memorandum of understanding were prepared and
- 14 | signed?
- 15 A. Number one was prepared -- was signed -- I couldn't tell
- 16 you the exact date but it was in April of 2008.
- Number two was signed after the crisis, after we
- 18 realized that Semernin was going to take all of the shares for
- 19 | himself. And this was signed approximately either November,
- 20 December of '08 or January of '09.
- 21 And number three and four, you have there.
- 22 | Q. That answer confused me. I'll tell you why, Mr. Dikker.
- 23 Mr. Semernin took the \$4 million at or before the time of the
- 24 | larger transaction which was reflected in Exhibit 12, correct?
- 25 A. Yes, that's correct.

Q. But didn't you say that each of these memoranda of understanding was done after the larger transaction?

A. Of course it was after.

Q. Let me just set -- in terms of a time frame, there was a transfer of the \$16 million to Lentesco that we were talking about this morning. And you indicated that the next day

Mr. Kislin was in your office talking about how he was going to get an additional \$4 million. Do you remember that?

MR. BERKOVICH: Objection to form, your Honor.

THE COURT: What's your objection?

MR. BERKOVICH: Objection is that assumes a fact not in evidence. It assumes that there was a transfer of \$16 million to the company called Lentesco. It's -- I believe the evidence will show that the witness testified his transfer of \$16 million was to a company called Kominelli or one of its designees but not --

MR. DANNENBERG: I'll rephrase the question. That's what Mr. Berkovich heard.

# BY MR. DANNENBERG:

- Q. Correct me if I'm wrong, but did you testify this morning that one day after \$16 million was transferred to the Kominelli account from that buyout transaction, Mr. Kislin was in your office saying, how am I going to get an additional \$4 million?
- 24 A. Yes.
  - Q. Relative to that date that he said, where he first said,

1 how am I going to get an additional \$4 million, how many days,

- 2 weeks or months later did you and Mr. Kislin prepare and
- 3 | sign -- how many days, weeks or later did you sign the first
- 4 memorandum of understanding that's referred to in paragraph
- 5 | five of your declaration?
- 6 A. I don't remember exactly. Maybe a month or two later.
- 7 | Q. And who prepared that document?
- 8 A. I sketched it out, but Levkovsky is the one who actually
- 9 prepared it.
- 10 | Q. Again, at the time Mr. Levkovsky was the financial director
- 11 | at TRI?
- 12 | A. It essentially was, but not nominally.
- 13 | Q. He was not a lawyer, correct?
- 14 A. No, he was not a lawyer.
- 15 | Q. And relative to the date on which the first memorandum of
- 16 understanding was signed, how many days, weeks or months later
- 17 | was the second memorandum of understanding signed?
- 18 A. As I just said, end of 2008, beginning of 2009. I don't
- 19 remember the exact month.
- 20 | Q. Okay. And --
- 21 A. Maybe seven or eight months later.
- 22 | Q. Who prepared that document, the second memorandum of
- 23 understanding?
- 24 | A. The same individuals. I gave some changes, put some
- 25 changes, and Levkovsky prepared it.

- Q. And was that the same thing that was done with the third memorandum of understanding; you sketched it out and
- 3 Mr. Levkovsky actually prepared it?
- 4 A. I just jotted down a few things. There were just a few
- 5 minor changes from the second one, so it was the same thing.
- 6 The third and the fourth one were prepared by Levkovsky.
- 7 Q. Each of these three documents -- the first, second and
- 8 | third memorandum of understanding -- were intended by you and
- 9 Mr. Kislin to address Mr. Kislin's claim for the additional
- 10 | \$4 million he is seeking from the buyout transaction, correct?
- 11 A. Can I clarify that question?
- 12 Q. I'd prefer an answer. You don't have to clarify the
- 13 question.
- 14 THE COURT: Do you understand the question?
- 15 THE WITNESS: Yes, I understand it.
- 16 THE COURT: All right. Then you should answer it.
- 17 A. No. It wasn't to return \$4 million to him that he felt
- 18 | that we owed him.
- 19 | Q. What were they intended to do, then?
- 20 | A. I felt that this whole business was successful because of
- 21 Mr. Kislin's contribution. And so I felt that it would be
- 22 | improper to just disregard his concerns. And after discussion
- 23 | with my business partner, we brought him back to selling the
- 24 | real estate shares -- the property shares, rather, by
- 25 | providing -- giving him part of the Boyarkino Invest. I'm

sorry, not the actual Boyarkino Invest, but a limited amount of the proceeds from the sales of the shares of Boyarkino Invest.

At the same time, the division of the revenue streams from the cash flow was at the time being divided among the three parties. So it wasn't going all to Mr. Kislin. Part of it went to development, to developing the company -- I'm sorry, development of the properties. The second part went to Mr. Kislin. And the third part of the cash flow went to us. By "us" I mean OptTorgLider and Interprogress; essentially to TRI.

Q. Now, let me just ask about one phrase that you used at the beginning of that answer. You said that you were trying to address his concerns. That's the phrase that you used.

The concerns that you were referring to was an expression on Mr. Kislin's part of a belief that he had that he was still owed \$4 million. I'm not saying that you agree with him, but he expressed a concern to you that he was still owed \$4 million. Isn't that true?

- A. No. I had a different motivation.
- Q. I'm not asking what your personal motivation was. I'm asking you to explain the phrase that you used, to address his concerns. I'm asking whether it's true that the concern that he raised with you was that he was still owed another \$4 million from the buyout transaction.
- A. That was his opinion. Yes.

Q. And in order to address that concern, you put together a concept of a way to generate funds that you and Mr. Parilis would share with Mr. Kislin, correct?

A. Correct.

Q. So we don't have the first and second memoranda of understanding, but they're referred to and characterized in your declaration.

But we do have what you call a third, which is actually two separate documents. So let me focus on those two documents, starting with Plaintiff's Exhibit 3. Exhibit 3 is the one that was signed in November of 2009, correct?

- A. Yes, correct.
  - Q. Now, in your declaration, with respect to all three memorandum of understanding, including this one, you used a Russian word, *Ponyateika*, P-O-N-Y-A-T-E-I-K-A. And could you explain what that word means in English.
  - A. The thing is in reality, in the activity of TRI, the normal activity of TRI, there was a large number of documents that were being prepared, agreements and other documents. Sam never really was never involved and never read and asked not to be inundated with these agreements.

THE COURT: I'm sorry. I'm going to break in,
Mr. Dikker, because the question was very simple.

Mr. Dannenberg asked you if you could define the Russian word *Ponyateika*. That's the question. So can you tell

1 | us what *Ponyateika* means in English.

THE WITNESS: I agree with the translation. It's a type of memorandum of understanding.

- Q. And you used that term, *Ponyateika*, or memorandum of understanding, to distinguish from an actual legal contract; is that your intent in using that term?
- A. When things reached a level of a legally binding agreement, then the conditions, the terms in the memorandum of understanding, were that transfer into the legally binding agreement.
- Q. Okay. So am I correct that the reason why you used that Russian word in paragraphs five, six and nine of your declaration was to make clear that these were not intended to be binding agreements?
- A. Sorry. Could you just repeat that one more time.
- Q. I'm trying to understand your reasoning in using that term in paragraphs five, six and nine of your affidavit. And I'm asking whether the reason why you used it was to be able to express a belief that these three documents that were referred to as memorandum of understanding were not legally binding documents.
- A. They certainly were not legal documents. At any point while they were being implemented, things could turn in a way that any number of the points could not be fulfilled, at which point we would go back and renegotiate the terms of the

memorandum of understanding. That's the way Sam and I worked.

We were constantly reviewing and renegotiating the terms of the memorandums.

(Continued on next page)

### BY MR. DANNENBERG:

- 2 | Q. Well, let me ask you, sir, do you have the actual Russian
- 3 document that was signed in November of 2009 in front of you
- 4 | that's part of Plaintiff's Exhibit 3? The word *Ponyateika* does
- 5 | not appear anywhere in that document; am I correct?
- 6 A. It's just, like, a nickname. So the fact that the word
- 7 | isn't here, that doesn't mean that this is some sort of a legal
- 8 agreement. By Russian law the points in this, in this
- 9 document, cannot be enforced as a legal agreement.
- 10 | Q. With all due respect, I see your knowledge of Russian law,
- 11 Mr. Dikker --
- 12 THE INTERPRETER: Sorry, from the interpreter. Just a
- 13 clarification, that's the witness, the witness states.
- 14 A. That's not what I meant. I meant that none of these points
- 15  $\parallel$  in this memorandum could be performed as part of the agreement.
- 16 | Each one of these forms, points in this memorandum, had to be
- 17 | separately -- set separately into an agreement or agreed to
- 18 separately.
- 19 Q. Mr. Dikker, I asked you a yes-or-no question, and if you
- 20 | can't answer a yes or no, tell me; but if you can, I'm just
- 21 | looking for a yes-or-no answer.
- 22 Was the word *Ponyateika*, the Russian word, used in the
- 23 | Russian version of the document that's marked as Plaintiff's
- 24 | Exhibit 3?
- 25 A. No.

- Q. When you got the document from Mr. Levkovsky -- by the way, the one that you signed in November of 2009, was that the only version of that particular agreement, the third memorandum of understanding that Mr. Levkovsky did, or did it go through some revisions?
- A. Possibly. I don't recall.
- Q. When you saw the document, before you signed it --

THE COURT: Could we refer to it by the exhibit.

You're talking about plaintiff's exhibit; right?

MR. DANNENBERG: I'm talking about that, yes.

THE COURT: So let's refer to it by the exhibit. We have the exhibit. Let's refer to it by the exhibit number.

- Q. When you saw the Russian document that's part of Plaintiff's Exhibit 3 and you saw at the very top of it the heading said, "Agreement No. 12-11/1", did you go to Levkovsky and say, This is not an agreement. This is just a memorandum of understanding, or words to that effect?
- A. I did not say that, but this is the personal numbers or recordkeeping of Levkovsky. This is not a legal recordkeeping. Meaning the dash, 12-11.
- Q. Now I'm referring to paragraphs 6B and 8 of Plaintiff's

  Exhibit 3. In particular, the reference in each of those

  paragraphs to 254,556 shares of Solid-Podmoskovny for the other

  fund that's referred to in that document, Russkoye Polye. Do

  you see that?

- 1 A. Do you mean those paragraphs?
- 2 | Q. I'm just asking if you see that number in those two
- 3 paragraphs.

7

- A. Yes, I see it.
- 5 | Q. Where did that number come from?
- 6 A. It was automatically transferred from the first memorandum.
  - Q. Where did it come from in the first memorandum? Why did you pick that particular number?
- 9 MR. BERKOVICH: Object to the form.
- 10 THE COURT: Sustained.
- 11 Q. Why was the number 554,500 -- 254,556 shares of
- 12 | Solid-Podmoskovny fund chosen in that first memorandum of
- 13 understanding?
- 14 A. The specific -- the first memorandum was determined by the
- 15 reality at the time.
- 16 Q. The reality being that at that time --
- 17 A. (In English) I am not done. I'm sorry.
- 18 | THE INTERPRETER: "I am not done. I'm sorry."
- 19 A. At that time, the -- probably shares of Boyarkina Invest.
- 20 This was before --
- 21 THE COURT: Just to confirm this, you've given all
- 22 | these names to the court reporters; right?
- 23 MR. DANNENBERG: Not Boyarkina. That was not on the
- 24 | list.
- 25 | THE COURT: Every single foreign name, reference, I

#### G46HKIS2

want provided to the court reporters so we have an accurate transcript.

MR. DANNENBERG: That was one --

THE COURT: There's a term called Boyarkina Invest?

MR. DANNENBERG: That was the one I did not know about, but I did put all the other ones in there.

THE COURT: All right. So I guess we should probably spell it for this court reporter now.

Go ahead. Okay. Go ahead, Mr. Dikker. I interrupted you. Finish your answer.

THE WITNESS: The last transaction with Boyarkina

Invest with a buyer that was brought over by Semernin was

transacted at a price that allowed us to split the cash flow in

such a way for TRI and Sam to split \$4 million and to leave

another \$2 million for the development of properties, of other

properties.

## BY MR. DANNENBERG:

- Q. Let me ask about Exhibit 3. Exhibit 3 has that \$4 million reference in it. It appears twice in paragraphs 6A and 8. Do you see that?
- A. Yes, I see it.
  - Q. What is said in those two paragraphs -- I'm only talking about this document -- is that the division of proceeds from the sale of certain assets or equities was going to be divided in a way that Mr. Kislin would be given a share up to

- 1 | \$4 million. Is that what it says?
- 2 A. Yes, that's correct.
- 3 Q. Putting aside the first and second memorandum of
- 4 understanding, because we don't have them in front of us, just
- 5 | talking about this document, Plaintiff's Exhibit 3,
- 6 essentially, what you were reflecting in that agreement was
- 7 | that the division of proceeds, regarding the sales that are
- 8 referred to in the document, would be such that the maximum
- 9 amount that Mr. Kislin could be given would be either a
- 10 | transfer of 254,556 shares of the equity or \$4 million or some
- 11 combination that added up to \$4 million, but no more; correct?
- 12 A. Yes.
- 13 | Q. Now, paragraph 1 of Exhibit 3 refers to exchange of 254,556
- 14 units of the Solid-Podmoskovny for the other fund that's
- 15 referenced there, Russkoye Polye; correct?
- 16 | A. Yes.
- 17 | Q. In paragraph 2, there is a deadline for that exchange of
- 18 December 31, 2009. Do you see that?
- 19 A. Yes.
- 20 | Q. At the time that you signed the document in November of
- 21 | 2009, did you believe that you would be able to accomplish that
- 22 exchange by December 31, 2009?
- 23 A. We thought so, yes.
- 24 | Q. On what basis do you believe that you were going to be able
- 25 to accomplish that exchange of shares by December 31, 2009?

6

7

8

9

10

11

14

19

20

21

25

- A. At that time there was a credit open for the development of property, property, land. And the way things were moving along, we were convinced that we would be finished by that point.
  - Q. At that point had the Russkoye Polye fund been created?

    THE COURT: As of what point?
  - MR. DANNENBERG: I'm talking about at the point he signed Exhibit 3.
  - A. Russian -- Russkoye Polye had been created.
  - Q. Had TRI already become an equity shareholder, bondholder, in Russkoye Polye at the time that he signed Exhibit 3?
- 12 MR. BERKOVICH: Objection to form, your Honor.
- 13 | THE COURT: What's your problem with the question?
- He didn't ask the question whether Simon Dikker had any equity units in Russkoye Polye.

MR. BERKOVICH: That it assumes facts not in evidence.

- 17 THE COURT: Sustained.
- 18 BY MR. DANNENBERG:
  - Q. At the time that you signed Exhibit 3, did TRI already own any shares or equity interest in Russkoye Polye?
  - A. It did not own any of the property shares.
- 22 Q. At any point in time after November 2009 when you signed
- 23 Exhibit 3, did TRI become an equity interest holder in the
- 24 Russkoye Polye fund?
  - A. Prior to that point where I left Russia, no, that never

- 1 happened.
- 2 | Q. When did you leave Russia?
- 3 A. Beginning of July 2013.
- 4 Q. To your knowledge, did TRI acquire any interest in Russkoye
- 5 Polye fund at any time after you left Russia in July 2013?
- 6 A. I don't know that. I don't think so.
- 7 Q. Am I correct that you were not able to accomplish the
- 8 exchange of shares referred to in paragraph 1 of Exhibit 3
- 9 prior to December 31 of 2009?
- 10 A. Yes, I was -- yes, we weren't able to. TRI never held any
- of the shares, and we did not even get to the point where we
- 12 could think of selling them. We never had a single share.
- 13 | Q. So there never came a point, to your knowledge, in which an
- 14 | exchange of any Russkoye Polye -- any Solid-Podmoskovny shares
- 15 owned by TRI were exchanged or converted to Russkoye Polye
- 16 | shares?
- 17  $\parallel$  A. As far as I know, no, never.
- 18 | Q. With regard to the other time frame that's referred to in
- 19 Exhibit 3 which is at paragraph 7 that refers to the time frame
- 20 | for selling off Russkoye Polye shares, and refer to the time
- 21 | period of December 2009 through May of 2010, that, obviously,
- 22 | could not have happened either because there was never any
- 23 conversion to begin with of Solid-Podmoskovny to Russkoye
- 24 Polye?
- 25 A. That's correct.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

- Q. Take a look at paragraph 52 of your declaration,

  Defendant's Exhibit F, page 14.
  - about: "To the best of my understanding, as described above, the additional TRI shares of Russkoye Polye could not be sold under the two memoranda of understanding produced by Kislin, see Plaintiff's Exhibits 3 and 4, because of the sharp decline in real estate market in Russia and restructuring of Russkoye Polye."
- Do you see that? My only question is do you see that?

  A. Yes.
  - Q. Why would you use the phrase "the additional TRI shares of Russkoye Polye" when you say that there were no shares of Russkoye Polye owned by TRI?
  - A. I don't have a response to that question. I think that that's a mistake, a typo.
  - Q. You say typo. You mean it's false, what's written in paragraph 52 of your declaration; correct?
- 19 A. The word "additional" is incorrect.
- Q. Well, if you say additional was correct, it implies there was something to begin with?
- 22 | A. Additional is incorrect.
- Q. If you say the word "additional" is incorrect, it still implies there's something to begin with, but your testimony here today was that there were never any TRI shares in Russkoye

incorrect?

ahead.

4

5

- Polye; isn't that your testimony? 1
- Can I respond in a non-yes-or-no form and explain? 2 Α.
- 3 I'd like to know why you can't answer that yes or no?
  - Because it would not clarify the situation in any way. Α.
    - Let me rephrase it. I'm sorry, your Honor. Ο.
- 6 THE COURT: All right.
- 7 Is it fair to say that any reference in paragraph 52 of your declaration or anywhere else in your declaration in which 8 9 a reference is made to TRI owning shares of Russkoye Polye is
- 11 Can I explain the situation or not?
- 12 Q. You seem to be dying to give me an explanation, so go 13
- 14 A. TRI, in an agreement with the board of directors, was
- 15 supposed to own 25 percent of the shares of Russkoye Polye.
- The management, Trinfko, froze the awarding of the shares until 16
- 17 the development of the property, of the land, was to be
- 18 completed.
- I understand, Mr. Dikker. You're not really explaining 19
- 20 what the answer to my question is, though.
- 21 My question is any suggestion made in your declaration
- 22 that TRI actually owned shares in Russkoye Polye is incorrect;
- 23 correct? Am I correct?
- If it says that TRI owns shares of Russkoye Polye, yes, 24
- 25 that's incorrect.

6

7

8

9

10

11

12

13

14

17

18

19

20

21

22

23

24

25

- Q. So the management freeze that you're referring to, you just referred to in your answer and that you're referring to in paragraph 52, was a freeze on the sale or disposition or transfer of shares of Solid-Podmoskovny; correct?
  - A. Russkoye Polye.
    - Q. Are you saying that the management --

THE COURT: You used the terms Solid-Podmoskovny. Did you intend to use that term?

MR. DANNENBERG: Yes.

THE COURT: Okay. So he said no, it's the Russkoye Polye.

- Q. In that case, Mr. Dikker, I don't understand because you're saying that management --
- A. (In English) I'm sorry for interruption.

I'm sorry for interrupt. I thought that you misspoke,
so I didn't respond to your question yet. You had --

Q. I want to make the record clear, so let me rephrase the question. I'll withdraw the last question.

When you talked in a prior answer about a management company freeze, and when you used that phrase, the management company froze the sale in paragraph 52, are you talking about a freeze in the sale of Russkoye Polye shares?

A. I meant the shares of Russkoye Polye, but in this paragraph, it says -- uses the word "froze the sales." The actual freezing was freezing of the distribution among the

3

4

5

6

7

8

9

10

11

12

13

14

15

16

- 1 holders of the shares.
  - Q. But there was no freeze on the acquisition of shares -- withdrawn. Withdrawn.

Let me just ask you if there's another mistake in paragraph 52, because it talks about, in line 4 going to line 5, Russkoye Polye management company froze the sale of all shares, with a capital "S" of the word "shares." Do you see that? And the reason that the word — that the letter "S" is capitalized in the word "shares" is because it's a defined term in this document, a definition being set forth in the last sentence of paragraph 1; isn't that true?

- A. Yes, that's correct.
- Q. Are you now saying that it was a mistake by capitalizing the letter "S" in paragraph 52 because the word "shares" with a capital "S" is defined as shares of Solid-Podmoskovny in paragraph 1?
- 17 | A. Yes.
- 18 | Q. Solid-Podmoskovny shares were not being frozen, were they?
- 19 A. No, they were also frozen at the demand of
- 20 | Blagosostoyaniye.
- 21 | Q. I didn't understand that answer. Could you explain.
- A. Blagosostoyaniye also froze the shares. The reason that we switched from Solid-Podmoskovny to Russkoye Polye was because Blagosostoyaniye, through the registry, froze completely the
- 25 sale of shares of Solid-Podmoskovny.

- Q. When did that, that freeze by Blagosostoyaniye, take place?
- A. At the end of -- no, I'm sorry, in the middle of 2009.

THE COURT: We're going to have to take a break at this point, unless you tell me you're going to end in the next minute.

MR. DANNENBERG: I'm going to end this section in the next minute. Could I just finish this last question?

THE COURT: Well, I have a TRO. It's been waiting. I assumed this was going to be over hours ago.

MR. DANNENBERG: Me, too, your Honor.

THE COURT: I have a TRO I have to address because it has to be done today, so I'm going to come back as soon as I can, but this is something I have to do now.

MR. DANNENBERG: I understand. But just for planning purposes, I've got about 15 more minutes.

THE COURT: Hopefully we can still conclude today. That's my hope.

MR. BERKOVICH: I will be short, your Honor. Again, apparently, there's some objection to some of the deposition pages, and I don't know how many.

THE COURT: I suggest this. While I'm upstairs, maybe you can go through the deposition objections and maybe resolve them so we don't have to waste time on that.

MR. DANNENBERG: Yes.

THE COURT: I'll be back as soon as I can.

3

5

6

7

8

17

18

(Recess)

THE COURT: Mr. Dikker, would you take the stand.

Please proceed, Mr. Dannenberg.

4 BY MR. DANNENBERG:

- Q. Mr. Dikker, the other exhibit that you have before you is Plaintiff's Exhibit 4. That is the second part of what you called the third memorandum of understanding, and that is a document that you signed in 2012, is it not?
- 9 A. Yes, that's correct.
- Q. Right before we broke this afternoon, you said that the Blagosostoyaniye management had frozen the Solid-Podmoskovny fund in the middle of 2009; correct?
- 13 A. They didn't freeze the fund. They froze the shares or, 14 rather, blocked the shares, the distribution of shares.
- 15 | Q. The shares of Solid-Podmoskovny?
- 16 A. Yes, that's correct.
  - Q. And that prevented any transfer or exchange of Solid-Podmoskovny fund shares for Russkoye Polye; correct?
- 19 A. No.
- Q. What was the reason why you were unable to exchange the
  Solid-Podmoskovny shares for Russkoye Polye shares as reflected
  in Plaintiff's Exhibits 3 and 4?
- A. Because of the lack of funds in the fund, we were never able to -- at least while I was in Moscow, we were never able to complete the development of the land, of the property, in

- 1 the fund Russkoye Polye. And that was the reason why the
- 2 management company, Trinfko, did not allow the shares to be
- 3 distributed.
- 4 Q. The shares of what fund?
- 5 A. Russkoye Polye.
- 6 Q. That was the freeze that you were referring to in
- 7 paragraph 52 of your declaration; correct?
- 8 A. Yes, that's correct.
- 9 Q. Freeze by the management of Russkoye Polye for the issuance
- 10 of any Russkoye Polye shares; right?
- 11 A. Yes, the distribution of the shares.
- 12 | Q. When did that freeze first go into effect?
- 13 A. It was actually the whole time. They were supposed to
- 14 unfreeze it when we finished up the development.
- 15 | Q. When did that freeze go into effect?
- 16 A. Right from the beginning, from the time the fund was
- 17 | registered, they did not allow the shares to be distributed.
- 18 | Q. When did the fund become registered?
- 19 A. Sometime in the second half of 2009. I don't remember
- 20 exactly.
- 21  $\parallel$  Q. Is it your testimony that at no time from the point at
- 22 | which Russkoye Polye's fund was registered until you left
- 23 | Moscow in July of 2013, did that freeze ever get removed?
- 24 | A. Yes.
- MR. DANNENBERG: No further questions. Thank you.

- 1 THE COURT: Redirect.
- 2 | REDIRECT EXAMINATION
- 3 BY MR. BERKOVICH:
- 4 | Q. Mr. Dikker, actually, with respect to the last question
- 5 that was asked by Mr. Dannenberg, did anyone own shares in the
- 6 | fund Russkoye Polye?
- 7 A. Yes, the companies that invested the land into the fund,
- 8 Russkoye Polye, they formally -- they received the shares of
- 9  $\parallel$  the fund.
- 10 | Q. Was there one company which owned shares in Russkoye Polye?
- 11 A. No, there wasn't one company. There were several of them.
- 12 I don't remember exactly, but it was at least five or six.
- 13 | Q. Let me ask you this question: One way or the other, did
- 14 | TRI own directly any shares in Russkoye Polye?
- 15 | A. No. Those transactions were frozen.
- 16 | Q. In your view, in your understanding, did TRI own indirectly
- 17 | any shares in Russkoye Polye?
- 18 A. Of course, indirectly it did own some of the shares because
- 19 | TRI owned 25 percent of the shares of those companies.
- 20 | Q. Did anyone have a majority interest in any of these
- 21 | companies that you just described?
- 22 | A. No. When I was there, I don't think anyone ever had a
- 23 majority share of the companies.
- 24 | Q. Did anyone control actions of any these companies that
- 25 | owned the shares in Russkoye Polye?

25

With regards to the distribution, control of the 1 2 properties, of the land and the shares, the management company 3 Trinfko controlled the fund. 4 When you testified earlier to the questions by Ο. 5 Mr. Dannenberg that Trinfko was freezing or preventing 6 distribution of shares, do you mean that Trinfko would not 7 distribute shares to the shareholders of the companies that owned the shares? 8 9 MR. DANNENBERG: Objection. 10 THE COURT: Grounds? 11 MR. DANNENBERG: Objection to the form of the 12 question. He's asking a leading question. 13 THE COURT: Sustained. 14 Rephrase the question, Mr. Berkovich. 15 MR. BERKOVICH: Sure. Q. You testified earlier, just a few minutes ago, as an owner 16 17 of 25 percent in the companies that owned the shares in 18 Russkoye Polye, did TRI have the ability to obtain the shares 19 of Russkoye Polye? 20 That's exactly what was frozen, the movement of the shares 21 from the companies that provided land, invested the land, to 22 companies like TRI and Lentesco. Those transactions were 23 frozen.

TRI's inability to obtain the shares, actual shares, in

Russkoye Polye, the fund Russkoye Polye, was the reason for

25

that because TRI only owned 25 percent of these companies; is 1 2 that your understanding? 3 MR. DANNENBERG: Objection. Leading. 4 THE COURT: Sustained. 5 Why wasn't TRI able to obtain shares, directly itself obtain shares, in real estate fund Russkoye Polye? 6 7 A. The first reason was that TRI did not own the land; but, rather, it was the companies that had invested it. Secondly, 8 9 it was a block that involved all of the parties, all the 10 investors, not only TRI. 11 Q. Would you just describe -- did you discuss this at any 12 point with Mr. Kislin? 13 I don't remember specifically, but I think so. I think 14 that there was this discussion because Sam asked questions 15 about this over the course of three years. So I had to explain 16 it to him. 17 Q. Now, I haven't asked you a question generally regarding the shares in the real estate funds. We described several of them. 18 19 Were these shares like stock certificates in a corporation? 20 A. No, there were no stock certificates as it were.

A. No, there were no stock certificates as it were. The
shares were controlled electronically. All of that was done in
electronic form. Some they were issued and reassigned
electronically. There were no physical certificates.

Q. Was it a government agency that controlled administration of the shares in the real estate funds?

| 1  | A. The responsibility was of the main state registry for        |
|----|---|
| 2  | shareholders, but because of the sheer volume of the work, they |
| 3  | were not able to perform all of it. So they subcontracted the   |
| 4  | process out to these special license firms that were holders of |
| 5  | registration information.                                       |
| 6  | Q. Just to refresh your recollection with respect to the name   |
| 7  | of the government agency, if you look both at Exhibit 3 and 4,  |
| 8  | both of them, paragraph 1 of the exhibits, there's a Russian    |
| 9  | Federal Commission for Securities Markets. Is this the          |
| 10 | organization that was registering the shares?                   |
| 11 | A. So, essentially, they didn't register the actual shares.     |
| 12 | They held the registration of the funds, the list of holders of |
| 13 | the funds. So the registration holders, the subcontractors,     |
| 14 | were the ones who registered the individual shareholders.       |
| 15 | Q. I just want to use the example based on your testimony.      |
| 16 | You say you were familiar with the process. Let's say TRI       |
| 17 | wanted to sell a hundred shares in one of the real estate funds |
| 18 | that it controlled to somebody else. What would be the process  |
| 19 | of transfer of these kind of shares?                            |
| 20 | MR. DANNENBERG: Objection.                                      |
| 21 | THE COURT: What's the grounds?                                  |
| 22 | MR. DANNENBERG: He's asking a hypothetical question.            |
| 23 | THE COURT: Overruled. He's trying to explain the                |
| 24 | role of this state agency in a way that's comprehensible. Your  |

objection's overruled.

2

3

4

5

6

7

8

9

10

11

14

15

16

17

- A. There would be an agreement, a contract of sale and purchase. That agreement was then registered in the civil records office of the county. Then this agreement was given to the registration holding company, along with either some sort of guaranty that payment would be made or proof that payment has been made. And at that point, that registration holding company would then just change the name of the holder of the shares, for example, from TRI to another entity that now controlled those shares.
  - Q. Mr. Dannenberg asked you several questions regarding the three memoranda of understanding referred to in paragraphs 5,
- 12 | 6, and 9 of your affidavit. Do you recall that?
- 13 | A. Yes.
  - Q. My understanding or my recollection is that you gave the basic information regarding what should be in this memoranda of understanding to Mr. Levkovsky who actually drafted it; is that correct?
- 18 | A. Yes, yes.
- Q. Did you discuss the terms of these memoranda of understanding with Mr. Kislin prior to giving instruction to
- 21 Mr. Levkovsky?
- 22 A. Of course.
- Q. Does it apply to all three or every memoranda of understanding referred to in your affidavit?
- 25 A. Yes, all of them.

- Q. Were the terms that you provided to Mr. Levkovsky the terms
- 2 that were, your understanding, agreed to between you and
- 3 Mr. Kislin?
- 4 A. Sometimes wasn't completely agreed, but both parties --
- 5 sometimes there was some changes that we would add after
- 6 Levkovsky had written the memorandum, but they were usually
- 7 | minor changes that we added. The main part of the memorandum
- 8 were agreed to prior to giving that information to Levkovsky.
- 9 Q. When you use the term "we," are you referring to you and
- 10 Mr. Kislin agreeing on some changes or something else?
- 11 A. Yes, myself and Mr. Kislin. No one aside from us took part
- 12 | in this -- in these *Ponyateika*, as we call them.
- 13 | Q. Now, the question asked to you by Mr. Dannenberg is why the
- 14 word *Ponyateika* is not mentioned in Exhibit 3 and 4. Do you
- 15 | recall that question?
- 16 | A. Yes.
- 17 | Q. Do you understand why the word *Ponyateika* does not appear
- 18 | in Exhibit 3 or 4?
- 19 A. Ponyateika is just a simple word. It's not something that,
- 20 you know, you would put at the title of something, and that's
- 21 | why. It's like slang, and that's why Levkovsky used the term
- 22 "agreement."
- 23 Q. By "slang," do you mean a business slang?
- 24 MR. DANNENBERG: Objection.
- 25 | THE COURT: Sustained. I sustained the objection.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

THE WITNESS: (In English) I'm sorry.

Q. Earlier today Mr. Dannenberg asked questions regarding your and Mr. Kislin agreeing to \$20 million, a payout to Mr. Kislin. Is this that you agreed with Mr. Kislin with respect to \$20 million or you agreed to look for the buyer with respect to \$20 million?

MR. DANNENBERG: Objection.

THE COURT: Grounds?

MR. DANNENBERG: Leading.

THE COURT: No, overruled.

- A. I think I already answered this question. I was looking for a buyer. I just came to an understanding with Mr. Kislin about what would be a reasonable sum to try to find a buyer for. And, by the way, when we started looking, we started out with 30 million, not 20 million.
- Q. You say "we." Are you referring to a sale to Mr. Sachkov or anybody else?
- A. Myself -- myself and Mr. Sachkov, yes. The two of us, myself and Vadim Sachkov.
- Q. Did you apprize Mr. Kislin with respect to your efforts to find a buyer for the shares in the real estate fund?
- A. Of course we kept him informed, but that information he
  wasn't very interested in, Mr. Kislin. As soon as we found an
  actual buyer, that's when he became more interested and wanted
  to be involved.

Exhibit C.

| 1   | Q. Am I correct to understand that a real estate fund in which |  |
|-----|--|--|
| 2   | Blago ultimately purchased shares did not exist until you have |  |
| 3   | arrived at some understanding with Blago; is that correct?     |  |
| 4   | MR. DANNENBERG: Objection.                                     |  |
| 5   | THE COURT: Grounds?  |  |
| 6   | MR. DANNENBERG: Leading question.                              |  |
| 7   | THE COURT: Overruled.  |  |
| 8   | You can answer the question.                                   |  |
| 9   | A. In reality, we started registering, myself and Mr. Sachkov, |  |
| 10  | started registering the fund, not investing property or land   |  |
| 11  | into the fund but just registering the fund itself in advance  |  |
| 12  | because just the registration of the fund takes several months |  |
| 13  | before you could actually invest property into the fund. But   |  |
| 14  | the actual assets only started only started investing the      |  |
| 15  | actual assets into the fund after the agreement had been or    |  |
| 16  | understanding had been reached with Blago.                     |  |
| 17  | Q. Not just understanding, am I correct it was no agreement,   |  |
| 18  | nothing was finalized, but there was a preliminary             |  |
| 19  | understanding; is that my understanding of                     |  |
| 20  | THE COURT: Sustained.  |  |
| 21  | MR. DANNENBERG: Objection.                                     |  |
| 22  | THE COURT: Try not to lead, Mr. Berkovich.                     |  |
| 23  | MR. BERKOVICH: I have only very little, your Honor.            |  |
| 24  | I would like to show the witness exhibit. It's Defendant's     |  |
| 0.5 |  |  |

- Q. Mr. Dikker, if you could tell me, if you know, what Exhibit C is.
- 3 | A. Yes, I do.
- 4  $\square$  Q. What is it?
- A. This is the structure of the company Trans Region Invest and its subsidiaries at a certain point in time.
- Q. If we're going into the time part, do you know who prepared this document?
- 9 | A. It was Runova.
- 10 Q. The attorney for the TRI; is that correct?
- 11 | A. Yes.
- Q. If you look at this document, is it fair to say that it shows the ownership structure of TRI?
- MR. DANNENBERG: Objection.
- 15 | THE COURT: Grounds?
- 16 MR. DANNENBERG: He's leading the witness, your Honor.
- THE COURT: He's trying to get him to identify a

  document and lay the foundation for its receipt. Now, how

  would you suggest that he ask in a nonleading fashion whether

  it accurately reflects the structure of TRI?
- 21 | MR. DANNENBERG: He could ask what does it show.
- 22 THE COURT: No. Overruled.
- Does it accurately show the structure of TRI and its subsidiaries?
- 25 THE WITNESS: At a certain point in time, yes.

3

4

5

6

7

9

13

14

15

16

17

18

19

20

21

22

THE COURT: At what point in time?

THE WITNESS: Approximately the beginning of 2007, maybe the middle.

MR. BERKOVICH: I'd like to show the witness another document. It's Defendant's Exhibit B.

- Q. Mr. Dikker, are you familiar with this document,
  Defendant's Exhibit B?
- 8 | A. Yes.
  - Q. Tell me what this is.
- A. It is a similar structure of the company as the prior document, except at a different point in time. I believe this is the end of 2005, middle of 2006.
  - Q. Does it accurately reflect, to the best of your recollection, the structure of TRI at that time?
    - A. As far as I recall, yes, it does. We made these for our internal needs, to clarify things internally. I believe so, yes.
  - Q. With respect to the org document, if you see, in addition to the three companies which are owners of TRI, which is Brunlow, OptTorgLider, and the third company which escapes my recollection at this point -- and Interprogress, in addition to these three companies, there are also many other companies.
- 23 Can you tell me what these companies were, if you remember?
- A. Aside from working with shares of land, property, the main activity of TRI was the development of property and land. And

it was broken up into different projects that consisted of either a large parcel of land or several parcels of land that were combined into one project. Each one of them had their own overall concept. One of them might be breaking up the land into small properties, subdividing it into small plots of land and selling off the plots. Or it might be the creation of a development plan for developing the property and then selling the property, along with that plan, for its development, along with the various permits for the development. Or in some instances, not many but a few instances, the property actually had houses built on them.

- Q. Did TRI actually own any land, TRI itself?
- 13 | A. No.

Q. I think you said on a number of occasions that TRI transferred title to some real estate into the fund. Did you mean that TRI did it itself, or was it done by any of the companies listed in Exhibit H and G -- I'm sorry, B and C?

A. No, of course it was done by the subsidiary companies that actually owned the properties, the land.

MR. BERKOVICH: Your Honor, I have no further questions, and I move to have this exhibit, Plaintiff's Exhibit -- Defendant's Exhibit, I'm sorry, B and C to be admitted into evidence.

MR. DANNENBERG: Objection on two grounds, your Honor.

One is hearsay and failure to establish a business record

exception, and the second is the relevance of documents that purport to reflect a snapshot of the company's ownership structure, first in 2007, the witness said, and the second in 2005.

THE COURT: Why do I care about the structure in 2005, '6, and '7?

MR. BERKOVICH: Because that was just about -number one, it was just before the issues that are relevant in
this case came about and also demonstrates how TRI worked
because there were a lot of loose terms used, unfortunately by
every witness, both of them; but, in fact, TRI didn't own any
land, as explained by this witness. It was owned by other
companies, TRI subsidiaries.

Mr. Kislin accused, I think in his deposition and his affidavit, Mr. Dikker of doing some shenanigans, opening many companies for some nefarious reasons, and this shows that this was legitimate practice for the company to have different plots of land to be owned by different corporations and this shows the structure. And it's in the interest of the decision-maker, your Honor, to know that and to see that as example.

MR. DANNENBERG: That is not what these documents show. They simply represent what the witness claims is a snapshot of the ownership structure, one of them in 2005 and one of them in 2007, both of which are at least one year prior to the transactions that are the basis of this litigation.

2.

| MR. BERKOVICH: Your Honor, we do not claim this to be           |
|---|
| anything but snapshot, but I think it's very useful information |
| for the Court to have in understanding complexities of this     |
| case as well as some allegations or accusations made by         |
| Mr. Kislin. It is a snapshot, we absolutely agree. Yes, it's    |
| not record of every transaction. I'm sure the companies         |
| changed some names; some subsidiaries changed over time. We     |
| don't claim otherwise.  |
| MR. DANNENBERG: I will say, your Honor, that, just to           |
| elaborate, there's a failure to establish a foundation for      |
| business records exception to the hearsay rule.                 |
|   |

MR. BERKOVICH: Your Honor, we're shorthanded on this issue. We understand that. We don't have any other witnesses from the foreign country. Unfortunately, we're limited in how we can establish this kind of record. It was produced by Mr. Dikker -- by Mr. Kislin, I'm sorry, in this lawsuit. And Mr. Dikker is, obviously, more familiar with this document and how it's prepared. And we don't have opportunity to bring Ms. Runova, or anybody else, in this courtroom, so we are obviously operating with some limitations, and we hope the Court recognizes that.

THE COURT: So it was produced by your client, and you're claiming it's not reliable; is that your position?

MR. DANNENBERG: I'll tell you exactly how it came about. It was not produced from Mr. Kislin's own records. A

discovery request was made of all documents in certain categories that were in the ownership, control, possession of Mr. Kislin; and my office had some documents that had been e-mailed to me, as Mr. Kislin's attorney, back in 2005 and 2007. And it fell within the scope of the discovery request, so I produced it.

Mr. Kislin said at his deposition that he had no knowledge of these. I assume that they had been drafted by Runova or Mr. Dikker, but we're not saying that they're relevant to any of the issues in this trial. He served a broad discovery request, and we responded. That doesn't make them admissible at trial, and counsel seems to be conceding the point that they're not sufficient to establish a business records exception because he says that he doesn't have the witnesses here.

THE COURT: I'm not interested in whether they fit within a business records exception or not. If this man says that they accurately reflect the structure of the company at a particular time, I don't need a business records exception. This is an organization chart.

MR. DANNENBERG: Yes, it is, your Honor.

THE COURT: I don't need every base of the business record exception established to receive it. It's an org chart. If he says the org chart is accurate at a particular point in time, I have no reason to question that, particularly when it

came from you. The question is whether it's of any use, that's my question. I will note that it reflects information that both sides have submitted to me, in particular, the ownership distribution among Dikker's company, Kislin's company, and Parilis' company. Those percentages are reflected in these charts exactly as they are in the parties' submissions to me.

The question is what else do they add, that's the question, and it's not clear to me what they add. There are many, many entities mentioned here. There hasn't been any testimony about any of them. So I don't know how useful it is for me to have an org chart that lists countless entities about which there's been no evidence.

So that's the problem, Mr. Berkovich. I'm not sure what you want me to make of this. There hasn't been any testimony about most of the entities that are reflected in these org charts, so what would you have me draw from them?

MR. BERKOVICH: If I may respond to that, your Honor. And it's a late hour. I can ask witnesses with respect to every company, but I asked the generic question with respect to companies which are not three owners, and the witness can testify that these companies are subsidiaries of TRI that own separate plots of land. So that's evidence that's been established. If you want, your Honor, to go over every one of them, I could, but I think he gave the general answer.

THE COURT: How does that bear on the issues? You

know, I've tried to focus the lawyers' attention. I made an effort at the very outset of this case to tell you what mattered to me, and I was pretty clear about it. What matters to me is whether there was an agreement between these two gentlemen, an enforceable agreement; whether it was oral or whether it was written; and what the terms of that agreement were. Now, these org charts, Mr. Berkovich, I don't know how they shed light on that issue.

MR. BERKOVICH: I agree with you hundred percent, your Honor. These are provided essentially as a background information regarding TRI and how it was structured. And whether they would be useful to your Honor in any way in rendering your decision, I'm obviously not going to argue at this point. But your Honor may consider this without, obviously, admitting them right now, but at least you have them if they're admitted in evidence.

THE COURT: There's also the problem of time frame.

The relevant time frames, as I understand it, is 2008. They're not from 2008. The witness has testified they're accurate as of a moment in time, which is some moment in time in 2005 or 2006 and 2007. How they are different from the structure that was in place in 2008, I have no idea.

MR. BERKOVICH: Could I ask the witness the question? You want me to, your Honor?

THE COURT: You can conduct your examination in any

| 1  | way you deem appropriate.                                       |  |
|----|---|--|
| 2  | MR. BERKOVICH: This is the end of my examination, so            |  |
| 3  | I'll just ask this question.                                    |  |
| 4  | Q. Mr. Dikker, with respect to the two charts that you have in  |  |
| 5  | front of you, which is Plaintiff's Exhibit B and C, are they in |  |
| 6  | any way similar to the charts that would have been made in 2008 |  |
| 7  | and 2009?   |  |
| 8  | A. In 2009, it would differ greatly. In 2008, at the time of    |  |
| 9  | the transaction, if there were any differences, I couldn't say  |  |
| 10 | for certain, but if there were, they would be fairly slight.    |  |
| 11 | MR. BERKOVICH: Your Honor, I have no further                    |  |
| 12 | questions. I respectfully move to admit the two documents into  |  |
| 13 | evidence.   |  |
| 14 | MR. DANNENBERG: Our objection's noted, your Honor.              |  |
| 15 | THE COURT: Well, based on the witness' representation           |  |
| 16 | that the structure of the companies was not significantly       |  |
| 17 | different in 2008, I will receive B and C.                      |  |
| 18 | MR. BERKOVICH: As I said, your Honor, I have no                 |  |
| 19 | further questions.  |  |
| 20 | (Defendant's Exhibit B and C received in evidence)              |  |
| 21 | THE COURT: All right. You can step down, Mr. Dikker.            |  |
| 22 | Do you have any other evidence, Mr. Berkovich?                  |  |
| 23 | MR. BERKOVICH: Yes, your Honor. Well, not evidence,             |  |
| 24 | but the last issue is the pages of Mr. Kislin's deposition      |  |

testimony. There were two depositions that defendant would

| like to introduce. We went through most of them all of          |
|---|
| them, actually, with Mr. Dannenberg while your Honor was        |
| handling the TRO. And we have reached an agreement on all       |
| except for the two issues. So there's only two issues or two    |
| particular pages that Mr. Dannenberg has objection to, and I    |
| think that's the only argument we have.                         |
| THE COURT: Mr. Dannenberg, why don't you tell me your           |
| objections.   |
| THE INTERPRETER: I apologize, your Honor. May I be              |
| excused?  |
| THE COURT: Do you need the interpreter anymore?                 |
| MR. DANNENBERG: No.   |
| MR. BERKOVICH: No, no.  |
| THE COURT: Thank you.   |
| THE INTERPRETER: Thank you, your Honor.                         |
| MR. DANNENBERG: I don't want to lose sight of the               |
| agreement that Mr. Berkovich told you we just made. There are   |
| some changes that need to be made to the recitation of pages    |
| being submitted, page and line references by Mr. Berkovich.     |
| MR. BERKOVICH: I made the changes. I made the                   |
| changes.  |
| MR. DANNENBERG: Can you read them into the record.              |
| MR. BERKOVICH: Your Honor, what I did is this: We               |
| have a cover page to each deposition pages which lists only the |
| pages which we're seeking to be read in. So I made the changes  |

| 1  | consistent with our conference with Mr. Dannenberg, and the     |  |
|----|---|--|
| 2  | only thing we have not done is those two other things. So       |  |
| 3  | while there may be more pages than, in fact, should be read in, |  |
| 4  | the cover the cover governs the process. So it's whatever       |  |
| 5  | the pages listed on the cover are.                              |  |
| 6  | THE COURT: You want to mark that as an exhibit,                 |  |
| 7  | Mr. Berkovich. It would Defense Exhibit                         |  |
| 8  | MR. BERKOVICH: G and H.   |  |
| 9  | THE COURT: Defense Exhibit these are excerpts from              |  |
| 10 | Mr. Kislin's deposition, I assume?                              |  |
| 11 | MR. BERKOVICH: Yes, I'm sorry.                                  |  |
| 12 | THE COURT: G is excerpts from his deposition on                 |  |
| 13 | April 29, 2014, and H is excerpts from his deposition on        |  |
| 14 | June 23, 2015?  |  |
| 15 | MR. BERKOVICH: That's correct, your Honor.                      |  |
| 16 | THE COURT: So you want to tell me what are the                  |  |
| 17 | remaining disputes.   |  |
| 18 | MR. DANNENBERG: There's just two lines from the                 |  |
| 19 | second transcript, Exhibit H.                                   |  |
| 20 | THE COURT: All right.   |  |
| 21 | MR. DANNENBERG: The objection, it's the same                    |  |
| 22 | objection to both.  |  |
| 23 | THE COURT: What page?   |  |
| 24 | MR. DANNENBERG: Page 107.                                       |  |
| 25 | THE COURT: What line?   |  |

MR. DANNENBERG: Line 18 through 112, line 6, and also 1 page 114, line 16, through 121, line 4. These are --2 3 THE COURT: I'm sorry. Give me those numbers again. 4 107 lines --5 MR. DANNENBERG: 18 through 112, line 6. 6 THE COURT: Okay. 7 MR. DANNENBERG: And page 114, line 16, through 121, line 4. 8 9 THE COURT: You want to tell me generally what your 10 objection is to the --11 MR. DANNENBERG: These are a series of questions that 12 Mr. Berkovich asked Mr. Kislin to explain his understanding of 13 what was set forth in the complaint and what was meant by it, 14 what was set forth in the complaint, which may be fair game in 15 a deposition but, I respectfully submit, are not legitimate questions and answers for trial. 16 17 THE COURT: I've just skimmed a number of these pages. 18 You're objecting to five pages here. I see many questions that 19 I don't perceive a problem with, so I guess we could go through 20 it line by line. But, for example, on the top of page 110, 21 there's a question: 22 "Q. Do you have any reason to believe that Mr. Dikker personally owned any shares in Solid-Podmoskovny? 23 24 "A. Of course I did. "Q. What's your basis for making this assertion? 25

"A. He had -- well, maybe not him personally, but in his 1 2 company, his company had these shares." 3 Then it goes on from there. You're objecting to that 4 testimony? 5 MR. DANNENBERG: Mr. Berkovich and I discussed during 6 the break that all of these questions arose out of what was in 7 the complaint and questions asked by what was in the complaint. THE COURT: It's no problem with him asking. I mean, 8 9 the complaint is a document filed by the plaintiff. Why is 10 that an inappropriate subject for examination? 11 MR. DANNENBERG: Not in a deposition, it's not 12 inappropriate. 13 THE COURT: Well, it's not inappropriate at trial 14 either. And if we had a jury here and Mr. Berkovich wanted to 15 question Mr. Kislin line by line about every statement in his complaint, he absolutely would be permitted to do that because 16 everything in the complaint is an admission, and it's proper 17 ground for examination. Whether it's meaningful or not, I 18 don't know, but that's not a basis for an objection that he 19 20 can't be questioned about his complaint. Of course he can be 21 questioned about his complaint. So if that's the basis for 22 your objection, that objection's overruled. If you have 23 another basis, I'm happy to here it. 24 MR. DANNENBERG: That's my only basis, your Honor.

THE COURT: And that goes to both sets of excerpts?

MR. DANNENBERG: That's the entire --1 THE COURT: All right. The objection's overruled, and 2 3 Defense Exhibits G and H are received. (Defendant's Exhibit G and H received in evidence) 4 5 THE COURT: Do you have any other evidence, 6 Mr. Berkovich? 7 MR. BERKOVICH: No, your Honor. 8 THE COURT: Mr. Dannenberg, do you have any other 9 evidence? 10 MR. DANNENBERG: No, your Honor. 11 THE COURT: Let's turn to how we're going to proceed. 12 To say I was surprised by the testimony in the trial would be a 13 severe understatement. The submissions I received from the 14 lawyers in no way prepared me for the proof. I believe that I 15 need a complete redo as to proposed findings of fact, conclusions of law. 16 17 With respect to the legal issues, those weren't 18 properly addressed in the submissions in any event. So what do 19 I mean by that? There are two claims that were on trial here, 20 breach of contract, fraudulent misrepresentation. So as to the 21 law, it's necessary to lay out what the elements of those 22 causes of action are under New York law, given the parties' 23 agreement that their dispute is governed by New York law. So I 24 need an analysis of the elements of each of those causes of 25 action under New York law and how the proof either does or does

not satisfy those elements.

With respect to the breach of contract claim, I must confess to you that at this point I'm not entirely sure what contract it is we're talking about. I had come to the trial believing that the plaintiff's theory was that there was a handshake agreement that Mr. Dikker would pay Mr. Kislin \$20 million for his interest in TRI; and, in fact, Mr. Kislin testified that there was no more than an oral agreement; that there were no documents. In fact, he said that he had no reason to do a written agreement with Mr. Dikker. Mr. Dikker, in complete contradiction to that, testified about a whole series of agreements. There are so many I couldn't even tell you how many. It was a lot. It was a lot of agreements.

In terms of proposed findings of fact, conclusions of law, I believe we're starting, I won't say with a blank slate, but let's just say the proof has varied quite a bit from what I anticipated based on pretrial submissions. So I'm happy to hear what the lawyers think, but my inclination would be to require new proposed findings of fact and conclusions of law. And I want to emphasize that with respect to the legal portion of the submission, it has to address each element of these causes of action and explain, on plaintiff's side, how each element is satisfied and as to Mr. Berkovich's side, how it is not satisfied. That's what I require.

If plaintiff is contending that there was an oral

| agreement, and I don't know whether that's what plaintiff is    |
|---|
| contending now, but if plaintiff was going to go down the road  |
| of arguing there was an oral agreement between Mr. Kislin and   |
| Mr. Dikker, then, obviously, I would need an analysis of New    |
| York law on the question of the enforceability of an oral       |
| agreement involving the property that is at issue here.         |
| In any event, let me hear from the lawyers what they            |
| think is appropriate at this point. Mr. Dannenberg.             |
| MR. DANNENBERG: I was surprised by some of the                  |
| testimony myself, your Honor, from the defendant.               |
| THE COURT: By the way, I'm not suggesting I'm going             |
| to adopt what Mr. Dikker said, but I am suggesting I was        |
| surprised by his testimony.                                     |
| MR. DANNENBERG: Right.  |
| THE COURT: It has changed the playing field                     |
| substantially. But, anyway, what do you think about             |
| supplemental submissions, post-trial submissions?               |
| MR. DANNENBERG: I think it's absolutely necessary.              |
| THE COURT: Mr. Berkovich?                                       |
| MR. BERKOVICH: I absolutely agree with your Honor.              |
| THE COURT: All right.   |
| MR. BERKOVICH: It is, correct, your Honor, you're               |
| totally right, if you look at the pretrial submissions, in part |
| probably because the position didn't go into the many areas     |
| where we went in our direct and then cross and redirect,        |

clearly, there's much more to this case than what was presented 1 2 to your Honor initially, absolutely, your Honor. 3 THE COURT: Now, another issue which I'm going to ask 4 you to talk about between yourselves, at least initially, is 5 there were stipulations of fact here that the parties entered 6 into before the trial. I haven't gone back over them to see 7 whether they all still make sense in light of the testimony. Maybe they do. I don't know. But if either of you are 8 9 troubled by the stipulations of fact in light of the evidence 10 that we heard, I would ask you to talk about it between 11 yourselves in the first instance. I haven't been back over the 12 stipulated facts to see whether they still make sense or not. 13 Maybe they do. I hope they do. But if they don't, that raises 14 an issue, too, because they were stipulated to before the trial 15 started. 16 Schedule, I quess schedule and also sequence. It's 17 plaintiff's case, so it seems to me that plaintiff should go 18 first and present plaintiff's proposed findings of fact and 19 conclusions of law supported by the legal analysis I described. 20 Mr. Dannenberg, how long would you want to put in your 21 papers? 22 MR. DANNENBERG: Well, I would like to be able to get 23 the transcript. 24 THE COURT: Yes, that's a necessity. 25 MR. DANNENBERG: Yes. One of the reporters had

| 1  | indicated, Patricia, previous reporter had indicated that she   |  |  |
|----|---|--|--|
| 2  | had a vacation later in April. The normal turnaround time, as   |  |  |
| 3  | I understand it, is 30 days.                                    |  |  |
| 4  | THE COURT: All right. Accepting that as true, today             |  |  |
| 5  | is April 6, so that would bring us to May 9.                    |  |  |
| 6  | MR. DANNENBERG: Can I suggest end of May?                       |  |  |
| 7  | THE COURT: Sure. So Memorial Day is the 30th. You               |  |  |
| 8  | want to bump it to June 1 or do you want to do it earlier?      |  |  |
| 9  | MR. DANNENBERG: Last business day of May.                       |  |  |
| 10 | THE COURT: Last business day of May is May 31.                  |  |  |
| 11 | MR. DANNENBERG: Okay.   |  |  |
| 12 | THE COURT: Plaintiff's papers are due May 31.                   |  |  |
| 13 | Mr. Berkovich.  |  |  |
| 14 | MR. BERKOVICH: Your Honor, having 30 days to respond            |  |  |
| 15 | would be welcome.   |  |  |
| 16 | THE COURT: That would bring us to                               |  |  |
| 17 | MR. BERKOVICH: Just before the holidays, I presume.             |  |  |
| 18 | THE COURT: June 30, yes.  |  |  |
| 19 | Mr. Dannenberg, do you want a reply?                            |  |  |
| 20 | MR. DANNENBERG: I would like an opportunity to reply.           |  |  |
| 21 | I would request two weeks.                                      |  |  |
| 22 | THE COURT: That would bring us to July 14.                      |  |  |
| 23 | MR. BERKOVICH: Your Honor, just for clarification,              |  |  |
| 24 | your Honor is not requiring us to submit a new memorandum of    |  |  |
| 25 | law, just new findings of facts and conclusions of law; is that |  |  |

correct? Just make sure what you want to see.

THE COURT: What I'm saying to you is that I did not find the briefs that were submitted adequate. So, yes, I'm telling you that I want more legal analysis focused on the two causes of action that we went to trial on and explaining, in your case, how the elements of breach of contract and fraudulent misrepresentation have not been demonstrated by the proof in the case. So, yes, I want you to file a new brief that is focused on, first of all, the elements of the causes of action we went to trial on but also takes into account what the evidence was and how the evidence, from your point of view, does not make out the elements of breach of contract and fraudulent misrepresentation.

Let me ask you this: Has there ever been any effort to settle this case?

MR. BERKOVICH: We discussed it with Mr. Dannenberg, as required, but we discussed it. In any event, we know each other outside of this case. We have some disputes, but also had some non-dispute relationship. Remember, these parties have been involved in business for many years. So we had a friendly discussion with Mr. Dannenberg. It's just the parties are so far apart. They require \$4 million. My client doesn't have the money; doesn't know if he owes it. We had discussion, but nothing came of them.

THE COURT: Go ahead, Mr. Dannenberg. You want to say

something.

MR. DANNENBERG: It wasn't just Mr. Berkovich and me.

The two parties met separately from us on their own and made an effort unsuccessfully.

THE COURT: Let me say this: I don't know the entire relationship between these two men, but I suspect they were in business for a significant period of time. There's evidence here that the parties came to an understanding that

Mr. Kislin's interest in the business was worth as much as \$20 million, if not more. The parties disagree as to what

Mr. Dikker agreed to do in terms of buying out Mr. Kislin. But according to Mr. Dikker, what he agreed to do was attempt to find a buyer that could pay \$20 million for Mr. Kislin's interest and, according to Mr. Dikker, he found such a buyer, the Russian pension fund that I refer to as Blago.

Perhaps, as the result of a problem that neither man anticipated, it turned out that there was an obstacle to obtaining the full \$20 million from Blago, and that obstacle, the evidence suggests, was in the form of a man named Semernin who believed that TRI, the venture in which Mr. Dikker and Mr. Kislin were partners, owed his management company \$4 million. We heard testimony, both today and yesterday, about that debt. And from Mr. Kislin's point of view, he doesn't believe he should have borne the brunt of that \$4 million debt. And what Mr. Dikker thinks, I don't know, but

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

there is some evidence that he made some efforts to try to get Mr. Kislin that \$4 million. And there was also testimony that the debt, the \$4 million, the evidence wasn't entirely crystal clear on this, but there was evidence that both Mr. Dikker and Mr. Kislin took on some sort of obligation with respect to that debt. But the way it worked out, it may be the case that Mr. Kislin bore the brunt of that \$4 million debt when perhaps it was a debt that should have been shared between the two. I don't know.

What I do wonder about is given the long relationship between these two men, the fact that they made a lot of money together, the fact that they both agreed at the outset that Mr. Kislin's interest was worth at least \$20 million, and the fact that Mr. Kislin didn't get \$20 million, he got 16, whether it might be reasonable to reach some kind of agreement somewhere in the middle and put this matter behind you. not going to be able to do that. If I were an arbitrator, you know, arbitrators have a lot more freedom to do what they think is fair, in part because unless the parties require a reasoned decision, arbitrators are not required to give one. They just give a number. I don't have that luxury. So while an arbitrator might find a place in the middle between the two sides here, I suspect it's highly unlikely that that's where I'm going to wind up. It's either going to be Mr. Dikker owes Mr. Kislin \$4 million or he doesn't owe him anything.

| 1  | So I would ask all of you to consider whether a                |  |
|----|--|--|
| 2  | resolution that involves some number between the middle of zer |  |
| 3  | and \$4 million might be sensible in light of all the          |  |
| 4  | circumstances, the long relationship between the people        |  |
| 5  | involved, the fact that they made a lot of money together, and |  |
| 6  | whether it's time to bury the hatchet on this and move on.     |  |
| 7  | Because you know, whatever happens here, whatever I do, one    |  |
| 8  | side or the other will likely appeal; and it will go on for    |  |
| 9  | another year or two years. I'm not sure that makes any sense   |  |
| 10 | in this case. So I'd ask you to think about that.              |  |
| 11 | If at any point you feel like the involvement of a             |  |
| 12 | neutral third party would be helpful, obviously, I can refer   |  |
| 13 | the case to a magistrate judge for that purpose. But I hope    |  |
| 14 | you'll make a serious effort to discuss the dispute between    |  |
| 15 | yourselves and try to reach a result that can put the matter   |  |

All right. Mr. Dannenberg, anything else?

MR. DANNENBERG: No, your Honor.

behind you now. That's my recommendation.

THE COURT: Mr. Berkovich, anything else?

MR. BERKOVICH: No, your Honor.

THE COURT: All right. We're adjourned.

(Adjourned)

| 1        | INDEX OF EXAMINATION      | I        |  |
|----------|---------------------------|----------|--|
| 2        | Examination of:           | Page     |  |
| 3        | SIMON DIKKER              | 155      |  |
| 4        | Cross By Mr. Dannenberg   | 155      |  |
| 5        | Redirect By Mr. Berkovich | 222      |  |
| 6        | DEFENDANT EXHIBITS        |          |  |
| 7        | Exhibit No.               | Received |  |
| 8        | B and C                   | 238      |  |
| 9        | G and H                   | 243      |  |
| 10       |                           |          |  |
| 11       |                           |          |  |
| 12       |                           |          |  |
| 13       |                           |          |  |
| 14       |                           |          |  |
| 15       |                           |          |  |
| 16       |                           |          |  |
| 17       |                           |          |  |
| 18       |                           |          |  |
| 19       |                           |          |  |
| 20       |                           |          |  |
| 21       |                           |          |  |
| 22       |                           |          |  |
| 23       |                           |          |  |
| 24<br>25 |                           |          |  |
| 20       |                           |          |  |